

**Indochine Beyond Co., Ltd. (HEAD OFFICE)**

328/81 Prabaramee Road, Tumbon Patong,  
 Amphur Kathu, Phuket 83150 Thailand  
 Tel : 66 (0) 76-380800 Fax : 66 (0) 76-380898  
 www.Indochineresorts.com  
 TAX ID : 0835548006030



# IndoChine

resorts \* villas \* restaurants \* beach clubs

**INVOICE**

<b>CUSTOMER NAME :</b> CIT (Thailand) Co., Ltd. (Head Office)  <b>ADDRESS :</b> 103, Onnut 17 Lane, Junction 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250 Tax ID: 0105559036233  <b>TEL :</b> <b>FAX :</b>	<b>NO. :</b> ID1910035
	<b>A/R NO. :</b> RC066
	<b>DATE :</b> 18/10/2019
	<b>DUE DATE :</b> 24/10/2019
<b>ต้นฉบับ (Original)</b>	

Date	Folio No.	Descriptions	Amount
18/10/2019		Floating deposit for Room	934,579.44
<b>จำนวนเงินรวมทั้งสิ้น (ตัวอักษร) Grand Total (Alphabet)</b> <div>ONE MILLION BAHT ONLY</div>			<b>Total Before VAT :</b> 934,579.44 <b>Total VAT 7% :</b> 65,420.56 <b>Net Balance :</b> 1,000,000.00

**Kindly make the transfer to our Bank of Kasikorn as below details:**

Account Name : Indochine Beyond co.,Ltd.  
 Account No : 332-1-03627-8, Swift Code : KASITHBK  
 Bank Name : Bank of Kasikorn , Patong Branch,  
 133,133/14 Rad-U-Thid 200 Pee Rd., Patong Beach, Kathu, Phuket 83150

PREPARED BY

AUTHORIZED SIGNATURE

**NOTE :**

1. If payment is overdue, Interest will be charge at the rate 1.25% Per Month
2. Please ask for receipt upon payment.
3. Please forward your payment in favour of Indochine Beyond Co.,Ltd.



## Floating Deposit Agreement 2019 - 2020

Between

**CIT (Thailand) Co., Ltd / Convergent International Travel Co., Ltd**  
1403B, Sinocentre, 582 Nathan Road, Mongkok, Hong Kong  
Tel: +852 61536647  
E-mail: [leo.chan@huizh-hntl.com](mailto:leo.chan@huizh-hntl.com)  
Herein after referred to as "Agent"

And

**IndoChine Resort & Villas**  
328/21 Prabamee Road, Patong, Kathu, Phuket 83150 Thailand  
Tel: +66 (0)76 380800, +66 (0) 818951403 Fax: 66 (0)76 380898  
E-mail: [reservations@indochineresorts.com](mailto:reservations@indochineresorts.com)  
Website : [www.indochineresorts.com](http://www.indochineresorts.com)  
Herein after referred to as the "Hotel"

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1. **DATE OF AGREEMENT:** 17 October 2019
  2. **PROMOTION PERIOD:** 1 November 2019 – 28 February 2020
  3. **MARKET:** This Promotion is applicable to CHINA market only.
  4. **PROMOTION RATES:**  
Min 2 Nights: 5% discount on All Room Types, except 2 Bedroom Pool Villa  
Min 3 Nights: 10% discount on 2 BD Ocean Suite, 3 BD Pool Villa, 4 BD Pool Villa, 5 BD Pool Villa  
Min 4 Nights: 10% discount on Studios, Sky Suites, Standard, Superior Jacuzzi Suite, Deluxe, Premium Deluxe Plunge Pool  
Black Out Period: 27 December 2019 to 2 January 2020
  5. **DAILY ALLOTMENT**  
Standard Jacuzzi Suite – 1  
Superior Jacuzzi Suite – 1  
Deluxe with Jacuzzi - FS  
Premium Deluxe with Plunge Pool - FS  
Studio - 2  
Sky Suite with Plunge Pool - 2  
2 Bedroom Ocean Suite - 1  
2 Bedroom Pool Villa - FS  
3 Bedroom Pool Villa - 1  
4 Bedroom Pool Villa - 1  
5 Bedroom Pool Villa – FS  
  
Hotel reserves the right to Stop Sale at any time during the Promotion Period by informing Agent via email.
  6. **TARGET REVENUE**  
Agent target to achieve a total revenue of THB 3,500,000 during the promotion period. This Target Revenue is however not guaranteed by the Agent to the Hotel
  7. **FLOATING DEPOSIT**  
Agent agrees to pay the Hotel of THB 1,000,000 within 7 days of this Agreement. If the floating deposit falls below THB 50,000 during the term of this Agreement, Agent agrees to top up another THB 1,000,000

1/2

IndoChine Resort & Villas: 328/81 Prabamee Road, Kallm, Patong Beach, Kathu, Phuket 83150 Thailand  
Tel: 66 (0)76 380800 Fax: 66 (0)76 380898 Email : [reservations@indochineresort.com](mailto:reservations@indochineresort.com) Website:  
[www.indochineresorts.com](http://www.indochineresorts.com)



# IndoChine

## HOTELS + RESORT

PATONG BEACH • PHUKET

### 8. RATE GAP

Hotel guarantees Agent a 20% rate gap from other OTA and protect the promotion gap with other B2B agents Min 2 nights 5%, Min 3-5 nights 10%.

### 9. DISPARITY:

- If there are any disparity issues with OTAs or other B2B agents, the Hotel will assist to solve the problem to ensure the rate gap is protected.
- If Hotel can't solve the disparity rate issue as per Agent's request, Agent reserves the right to terminate this contract and request hotel to refund the balance of the floating deposit.
- If the total demand from China market drops and Hotel's competitors drop their price, Agent will like to negotiate with the Hotel to extend the promotion terms for another 3 months.

### 10. BANK DETAILS

Payments will be accepted by Telegraphic Transfer or Bank Draft only to the following bank account.

Account Name : IndoChine Beyond Co., Ltd  
Account No. : 332-1-03627-8  
Swift Code : KASITHBK  
Bank Name : Bank of Kasikorn, Patong Branch,  
Bank Address : 133,133/14 Rad-U-Thid 200 Pee Rd., Patong Beach, Kathu, Phuket 83150 Thailand

## ACCEPTANCE OF RATES

Signed for and on behalf:

INDOCHINE RESORT AND VILLAS

CIT (THAILAND) CO., LTD



AMRISH BUROTY  
General Manager

Date: 17<sup>th</sup> October 2019

Authorized Signatory

17th Oct 2019

Date: \_\_\_\_\_