

18 September 2019

Mr. Tech Sun  
Product Director  
**CIT (Thailand) Co., Ltd.**  
103, Onnut 17 Lane, Section 9, Suan Luang,  
Sub-district, Suan Luang, District, Bangkok  
Email: [tech.sun@huizhi-intl.com](mailto:tech.sun@huizhi-intl.com)

Dear Mr. Tech,

Greetings from Ascott International Management, Thailand!

Thank you very much for your kind support towards our serviced residence in Bangkok.  
We are pleased to propose a preferred special rate for your kind perusal as following;

**RE: Pre-Buy Guarantee Revenue for CIT (Thailand) Co., Ltd./Convergent International Travel Co., Ltd.**

**FIT Business – Applicable for Chinese Speaking Market**

Property	Type of Apartment	Size (Sqm)	Bed Configuration	Daily Rates (THB) 1 Nov.'19 – 31 Mar'20 (Single/Double)	
				With ABF (Baht)	Room only (Baht)
Somerset Park Suanplu	One Bedroom Deluxe	70	2 Single	2,800	2,500
	One Bedroom Premier	70	King	2,800	2,500
	Two Bedroom Deluxe	100	King+2 Single	4,400	-
	Two Bedroom Executive	120	King+2 Single	4,900	-
	Three Bedroom Premier	240	King+2 Single+2 Single	6,400	-

Property	Type of Apartment	Size (Sqm)	Bed Configuration	Daily Rates (THB) 1 Apr.'20 – 31 Oct'20 (Single/Double)	
				With ABF (Baht)	Room only (Baht)
Somerset Park Suanplu	One Bedroom Deluxe	70	2 Single	2,300	2,200
	One Bedroom Premier	70	King	2,300	2,200
	Two Bedroom Deluxe	100	King+2 Single	3,800	-
	Two Bedroom Executive	120	King+2 Single	3,800	-
	Three Bedroom Premier	240	King+2 Single+2 Single	5,700	-

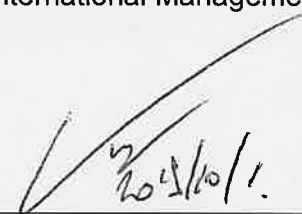
**Kindly note the following**

- Rates are inclusive of 8% service charge and 7% VAT.
- Rate quoted for the room including breakfast
  - Breakfast inclusions:
    - 2 complimentary daily breakfasts per One Bedroom Unit
    - 4 complimentary daily breakfasts per Two Bedroom Unit
    - 6 complimentary daily breakfasts per Three Bedroom Unit
- **Validity: 01 November 2019 – 31 October 2020**
- **Surcharge period: 28 – 31 December 2019 to 2 January 2020 and 13 – 15 April 2020 and 20 – 25 January 2020 at THB 1,500.-net/room/night**
- **Total revenue guarantee: THB 8 million**
- **Deposit: THB 1 Million\*used for booking deduction**
- **Hotel MUST Guarantee 20% rate gaps of all room types between for all agents or OTA selling in China Speaking market.**
- **The Rates cannot be sold by the Travel Agent/ DMC or any of its redistributors/ partners/ clients online on any website or through any OTA or any other party selling online.**
- Hotel and our company both reserves the right to terminate the agreement if we are not satisfied with any terms and conditions.
- **Guarantee room allotments: One Bedroom Premier 9 rooms, Two Bedroom Executive 2 rooms, Three Bedroom Premier 2 rooms/ 3 Days cut off.**

Kindly countersign this letter and return a copy to our attention by 25 September 2019 to apply this promotion.

We look forward to welcoming all your guests at our hotel and to the opportunity to contribute to their pleasant stay in the city.

With Warmest Regards,  
Ascott International Management (Thailand) Limited



Mr. Koen VERMEERSCH  
Area Manager



Mr. Tech Sun  
Product Director