

Grande Centre Point

SUKHUMVIT 55 · BANGKOK

21 October 2019

REVISED

Mr. Tech Sun
Senior Product Manager
CIT (Thailand) Co., Ltd.
103, Onnut 17 Lane, Junction 9, Suan Luang Sub-district
Suan Luang District, Bangkok 10250
Tel: 66 2 3991921
Mobile: 091 7192151
E-mail: tech.sun@huizhi-intl.com

Dear Mr. Sun,

We are pleased to offer promotion for **Chinese Market** as the following detail:

Exclusive Deal for Winter

Staying period: November 1, 2019 – March 31, 2020

Additional charge: during Blackout periods 25 Dec 2019 – 1 Jan 2020 and 24 Jan – 1 Feb 2020 will be charged at Baht 1,500 net per room per night

Ranking Tier: 1 – 1,000 room nights

Room Categories	Size (Sqm)	Exclusive deal During Nov 1, 2019-Mar 31, 2020		Allotment / day Cutoff date
		Room only	Room with ABF	
Signature Deluxe	40	3,200	3,800	40 / 0 day
Deluxe Onsen	40	4,050	4,650	3 / 0 day
Deluxe Triple	40	3,800	4,750	2 / 0 day
Executive Suite	70	4,500	5,100	1 / 0 day

Ranking Tier: from 1,001 to 1,499 room nights (add on another 5 rooms per day from signature deluxe room)

Room Categories	Size (Sqm)	Exclusive deal During Nov 1, 2019-Mar 31, 2020		Allotment / day Cutoff date
		Room only	Room with ABF	
Signature Deluxe	40	3,150	3,650	45 / 0 day
Deluxe Onsen	40	4,000	4,600	3 / 0 day
Deluxe Triple	40	3,750	4,700	2 / 0 day
Executive Suite	70	4,450	5,050	1 / 0 day

GRANDE CENTRE POINT SUKHUMVIT 55

300 Sukhumvit Soi 55 (Thonglo), Klongton Nua, Wattana, Bangkok 10110

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Ranking Tier: from 1,500 to 1,999 room nights (add on another 20 rooms per day from signature deluxe room)

Room Categories	Size (Sqm)	Exclusive deal During Nov 1, 2019-Mar 31, 2020		Allotment / day Cutoff date
		Room only	Room with ABF	
Signature Deluxe	40	3,100	3,700	60 / 0 day
Deluxe Onsen	40	3,950	4,550	3 / 0 day
Deluxe Triple	40	3,700	4,650	2 / 0 day
Executive Suite	70	4,400	5,000	1 / 0 day

Ranking Tier: from 2,001 room nights and above (add on another 25 rooms per day from signature deluxe room)

Room Categories	Size (Sqm)	Exclusive deal During Nov 1, 2019-Mar 31, 2020		Allotment / day Cutoff date
		Room only	Room with ABF	
Signature Deluxe	40	3,000	3,600	85 / 0 day
Deluxe Onsen	40	3,850	4,450	3 / 0 day
Deluxe Triple	40	3,600	4,550	2 / 0 day
Executive Suite	70	4,300	4,900	1 / 0 day

Package Privileges:

- Complimentary WIFI Internet Access
- Complimentary drinking water 4 bottles per day
- Complimentary Minibar in room and coffee & Tea
- Complimentary Shuttle service to BTS sky train Thonglo Station.

*** Hotel shall not block the room in our system until hotel get full pre-payment ***

Additional Service:

- Sofa Bed: THB 500 net person (Sofa bed only) and THB 800 net (ABF inclusive)
(Only at Signature Deluxe)
- Extra Bed: THB 1,000 net person (Extra bed only) and THB 1,300 net (ABF inclusive)
(Only at Executive Suite)
- Onsen: THB 455 / person (Let's relax spa)
- Thai Dinner Buffet: THB 320 / person (Bluespice Café)

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Conditions:

- The above rates are applicable for **Chinese Speaking market only**
- The above rates are applicable for FIT booking and **New booking only**
- The above room rates are **inclusive of 10% service charge and Government Tax**
- This promotion cannot be used in conjunction with other promotion
- Hotel and CIT both reserves the right to terminate the agreement if both parties are not satisfied with any terms and conditions.
- CIT received right to terminated the contract if hotel could not solve rate disparity (if found) issue within 7 – 10 working day
- Hotel will protect the gap of baht 300 net for Signature Deluxe and Baht 200 net for the other room types from other B2B agents in China by increasing gap as above rate plans
- Hotel will offer enough number of fixed allotments as per contract throughout 5 months. In case any date hotel could not fulfill enough fixed allotment, CIT receive rights to reduce the total Guarantee Room Nights

Deposit/Payment: We request full prepayment and they can separate payment as follow:
1st time of deposit on Oct 30, 2019 at baht 4,000,000 net ---- **Agreed**

Top up payment: If the amount of deposit is deducted until at baht 500,000 net, CIT will fill up another at baht 4,000,000 net within on time to cover the rest balance of existing or new bookings.

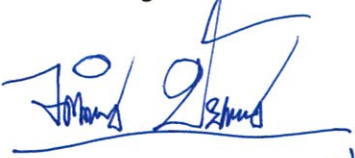
Other Terms & Conditions: As per main contract rate

Kindly sign and return the duplicate copy to indicate your acceptance as facsimile + 66 2 020 8099 our Sales office.

Should you require any further information or assistance, please feel free to contact me at telephone +66 2 020 8001 Ext: 4464 Mobile +66 099 263 6515 email: vitraya.c@gcphotels.com

We are looking forward to working closely with you and thank you for you continue support.

Grande regards,


21/10/19
Ms. Vitraya Chaipracha
Director of Sales
Grande Centre Point Sukhumvit 55

Acknowledged and confirmed by,

Mr. Tech Sun
Senior Product Director
CIT (Thailand) Co., Ltd.


Mr. Bhakin lengphasuk
Director of Sales and Marketing
Grande Centre Point Sukhumvit 55
On behalf of LH Mall & Hotel Co., Ltd.


Ms. Mesini Keawratri
General Manager
Grande Centre Point Sukhumvit 55
On behalf of LH Mall & Hotel Co., Ltd.

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