



## **FLOATING DEPOSIT AGREEMENT**

<b>PERIOD:</b>	1 October 2019 – 31 October 2020	
<b>PROPERTY:</b>	Kokotel Bangkok Surawong	
	<b>HOTEL CONTACT</b>	<b>TOUR OPERATOR CONTACT</b>
<b>NAME:</b>	Rei Matsuda	Annie He
<b>POSITION:</b>	Chief Executive Officer	Product Manager
<b>COMPANY:</b>	Kokotel (Thailand) Co., Ltd	CIT (Thailand) Co.,Ltd
<b>ADDRESS:</b>	140/22 ITF Tower 12th floor Silom Rd., Suriyawong, Bangrak, Bangkok 10500, Thailand	103, Onnut, Section 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250
<b>TAX ID:</b>	0105558076819	
<b>TELEPHONE:</b>	+662-026-3218	+86 020-66347916
<b>MOBILE:</b>		+86 13265060039 (China) 0950578146 (Thailand)
<b>EMAIL ADDRESS:</b>	<a href="mailto:sales@kokotel.com">sales@kokotel.com</a>	<a href="mailto:annie.he@huizhi-intl.com">annie.he@huizhi-intl.com</a>
<b>WEBSITE:</b>	<a href="http://www.kokotel.com">www.kokotel.com</a>	<a href="http://www.huizhi-intl.com">www.huizhi-intl.com</a>

**This Agreement is subject to the acceptance and signature simultaneously of the Allotment and Service Agreement.**

This Confidential Rate Agreement is entered between Kokotel Bangkok Surawong, hereinafter referred to as "kokotel" and \_ CIT (Thailand) Co.,Ltd hereinafter referred to as "CIT".

## 1. RATES

**Market:** Worldwide (International)

**ROOM RATE (valid from 7 January 2019 – 31 October 2020)**

## CONDITIONS;

- Rates provided by kokotel should keep 10% gap between CIT and other B2B agents.
- Rates provided by kokotel should keep 25% gap between CIT and lowest rates on online travel agents.
- Kokotel reserves the right to update rates provided to CIT.

## 2. ALLOTMENT

- Free Sell with 2 days (48 hours) cut off

### **3. MINIMUM STAY**

- Peak Season Minimum Stay of Three (3) Nights is required.

#### 4. TARGET

- With the agreement on floating deposit, Kokotel Bangkok Surawong and Convergent International Travel Development Co.,Ltd agrees to target 200 room nights per month on staying date base period.
- No guaranteed required for both parties to achieve the target.

## 5. FLOATING DEPOSIT

- CIT will make an advance payment at 200,000 THB ("**Floating Deposit Amount**") to kokotel on a monthly basis.
- CIT will deduct bookings each month from floating deposit
- Additional Floating Deposit Amount will be settled by CIT once the remaining amount is less than 50,000 THB on each month

**Name:** Rei Matsuda  
**Title:** Chief Executive Officer  
**Date:** 25 October 2019



**Name:** Annie He  
**Title:** Product manager  
**Date:**



### Proforma Invoice

**Kokotel (Thailand) Co., Ltd. (Head Office)**  
 140/22 ITF Tower, 12th Floor  
 Silom Road, Suriyawong, Bangrak,  
 Bangkok 10500 Thailand  
 Tax ID: 0105558138822  
 Phone: +66 2 026 3218 Fax: +66 2 231 6088  
 Website: [www.kokotel.com](http://www.kokotel.com)  
 E-mail: [support@kokotel.com](mailto:support@kokotel.com)

บริษัท โคโคเทล (ประเทศไทย) จำกัด (สำนักงานใหญ่)  
 เลขที่ 140/22 อาคารไอทีเอฟ ทาวเวอร์ ชั้นที่ 12  
 ถนน สีลม แขวงสุริยวงศ์ เขตบางรัก  
 กรุงเทพมหานคร 10500 ประเทศไทย  
 เลขประจำตัวผู้เสียภาษีอากร 0105558138822

Invoice Date: 25/10/2019  
 Invoice Code: SMSRW0001

Attention: **Annie He**  
 Company Name: CIT (Thailand) Co,Ltd  
 Address: 103, Onnut, Section 9, Suan Luang Sub- district, Suan Luang District, Bangkok 10250  
 Phone : (+86)-13265060039(China) / 0950578146(Thai)  
 E-mail : [annie.he@huihi-intl.com](mailto:annie.he@huihi-intl.com)

No.	Description	Amount (THB)
1	Advance Floating Deposit (Nov'19) - Kokotel Bangkok Surawong	169,923.53
		<b>Sub Total</b>
		16,992.4
		7% Value Added Tax (VAT)
		13,084.1
		<b>200,000.00</b>
	<b>TWO HUNDRED THOUSAND BAHT ONLY</b>	<b>200,000.00</b>

*\*\*We would appreciate a receipt copy of your bank's transfer slip in the same day, so we can ensure correct allocations.*

Bank Name: Bangkok Bank (Public) Limited  
 Account Name: Kokotel (Thailand) Co., Ltd.  
 Account Number: 101-899119-8  
 Swift Code: BKKBTHBK  
 Bank Address: 333 Silom Road, Silom, Ban Rak, Bangkok 10500 THAILAND  
 Bank Telephone: +66 2 230 1098, +66 2 230 1026

KOKOTEL (THAILAND) CO., LTD. \* KOKOTEL  
 For and on behalf of KOKOTEL (THAILAND) CO., LTD.

Mr. Shinichi Shirane

