

Date : 17th October 2019
 Attention : Khun Tamfun / Senior Overseas Hotels Contracting Manager
 Agent : Convergent International Travel Development Co., Ltd
 Tel : +66 99-240-3654
 Fax :
 E-mail : tamfun.li@huizhi-intl.com
 Subject : SWM - Special Contract Agreement - CIT

Dear Khun Tamfun,

Thank you very much for your continue support and considering SLEEP WITH ME HOTEL design hotel @ patong for your valued clients. We do agree to offer "Room Commitment" with special rates during 01st November 2019 - 31st October 2020 as per terms & conditions follow;

Agent : Convergent International Travel Development Co., Ltd
 Promotion : Commitment Rate (FIT) Guarantee 15 Paying rooms Per Day
 Divided into 12 Superior room + 3 Deluxe Jacuzzi per day
 Validity : 01st November 2019 - 31st October 2020
 Market : Chinese (except Worldwide Market)
 Condition : Non Refundable rate

Room rate: (included Daily Breakfast)

Validity Period	Superior room	Deluxe Jacuzzi	Extra Bed
01 November 2019 - 19 December 2019 (High season)	1,900.-	2,800.-	800.-
20 December 2019 - 20 January 2020 (Peak season)	3,000.-	4,550.-	800.-
21 January 2020 - 15 April 2020 (High season)	1,900.-	2,800.-	800.-
16 April 2020 - 31 October 2020 (Low season)	1,200.-	1,800.-	800.-

Terms and Conditions:-

- "Agency" agrees to commit daily 15 Paying rooms Per Day / divided into 12 Superior room + 3 Deluxe Jacuzzi per day which staying period starting from 01st November 2019 to 31st October 2020. **EXCEPT 01 - 30 NOV 2019 commit daily 7 Paying rooms on Superior room only
- The commitment room nights on Deluxe Jacuzzi can be downgrade to Superior room such as 15 Superior rooms daily and No deluxe rooms.
- The agreed commitment amount with NON REFUNDABLE condition as per the following:

Months	Days	07 Superior rooms daily			00 Deluxe room daily			The grand total
		Daily rate	Total Room nights	Total	Daily rate	Total Room nights	Total	
01 - 30 November 2019	30	1,900.00	210	399,000	2,800.00	0	-	399,000.00

Months	Days	12 Superior rooms daily			03 Deluxe room daily			The grand total
		Daily rate	Total Room nights	Total	Daily rate	Total Room nights	Total	
01 - 19 December 2019	19	1,900.00	228	433,200	2,800.00	57	159,600.00	592,800.00
20 - 31 December 2019	12	3,000.00	144	432,000	4,450.00	36	160,200.00	592,200.00
01 - 20 January 2020	20	3,000.00	240	720,000	4,450.00	60	267,000.00	987,000.00
21 - 31 January 2020	11	1,900.00	132	250,800	2,800.00	33	92,400.00	343,200.00
01 - 29 February 2020	29	1,900.00	348	661,200	2,800.00	87	243,600.00	904,800.00
01 - 31 March 2020	31	1,900.00	372	706,800	2,800.00	93	260,400.00	967,200.00
01 - 15 April 2020	15	1,900.00	180	342,000	2,800.00	45	126,000.00	468,000.00
16 - 30 April 2020	15	1,200.00	180	216,000	1,800.00	45	81,000.00	297,000.00
01 - 31 May 2019	31	1,200.00	372	446,400	1,800.00	93	167,400.00	613,800.00
01 - 30 June 2019	30	1,200.00	360	432,000	1,800.00	90	162,000.00	594,000.00
01 - 31 July 2019	31	1,200.00	372	446,400	1,800.00	93	167,400.00	613,800.00
01 - 31 August 2019	31	1,200.00	372	446,400	1,800.00	93	167,400.00	613,800.00
01 - 30 September 2019	30	1,200.00	360	432,000	1,800.00	90	162,000.00	594,000.00
01 - 31 October 2019	31	1,200.00	372	446,400	1,800.00	93	167,400.00	613,800.00
		366	4,242		1,008		9,194,400.00	

4. "Agency" will pay the first floating amount THB 1,000,000.- in advance at least 21st October 2019 into hotel account and once the floating deposit amount is deducted less than THB 100,000 CIT will top up another THB 1,000,000.- to the hotel bank account.
5. This promotion based on single or twin occupancies. This rate is inclusive daily breakfast for 2 persons per room per day.
6. This special rate is valid for FIT for new booking only made starting from 15th October 2019 onward.
7. Final named rooming list to be received no later than 3 days at 6 pm.
8. Notice of cancellation/amendment is required to be made at least 3 days prior to avoid penalty.
9. This promotion cannot be combined with any other offers. Other terms & conditions are as per master contract rate signed.
10. Room Rate Gap Requirement (China mainland market only): Hotel needs to guarantee us a 20% rate gap from other OTA and B2B agent, this need to mention on the contract. If there is any price disparity issue during the contract period, the hotel should assist solve it within 24hrs.
11. Promotion is not retroactive and space is subject to availability upon confirmation.
12. Child 4-12 years sharing a room using existing bedding will be charged for buffet breakfast at THB 200.-/person/day.
13. **Stop Sales:** The hotel reserves the right to send out STOP SALES NOTICE to agent when rooms inventories are fully booked.
14. The hotel reserves the right to terminate the contract if the undercut is found via public /OTAs with prior notice.
15. Additional allotment:

Allotment (rooms)		Cut of Date (days)		
		High 01 Nov - 19 Dec 2019 21 Jan - 15 April 2020	Peak 20 Dec 2019 - 20 Jan 2020	Low 16 April - 31 Oct 2020
Superior room	12	14	28	7
Deluxe room	3	14	28	7

We would appreciate your kind acceptance by return via email at sales@sleepwithmehotels.com or to fax no: +66(0)76 363 330.

Simichai Tanakomcharoen (Mr.)
Deputy Managing Director
Date: October 17, 19



THE BAYCLIFF CO., LTD
บริษัท เดอะ เบย์คลิฟ จำกัด

Name Tamfun Li
Position Senior Overseas Hotels Contracting Manager
Date 17th Oct 2019