



**PREBUY - Contract Rates Agreement is made between management of  
SEA SUN SAND RESORT & SPA (the "Hotel"), and  
Convergent International Travel Development (the "Tour Operator").**

<b>SEA SUN SAND RESORT &amp; SPA</b>		<b>CIT (Thailand) Co., Ltd</b>	
<b>Address:</b>	254 Prabamee Road, Patong Beach, Kathu, Phuket 831 50 Thailand.	<b>Address:</b>	103, Onnut, Section 9, Suan Luang Sub- district, Suan Luang District, Bangkok 10250
<b>Telephone:</b>	+66(0)76 343 231-5	<b>Telephone:</b>	+ (66 ) 992 403654
<b>Facsimile:</b>	+66(0)76 343 237	<b>Facsimile:</b>	-
<b>RSVN Email:</b>	<a href="mailto:rsvn@seasunsandresort.com">rsvn@seasunsandresort.com</a>	<b>RSVN Email:</b>	-
<b>Contact Person:</b>	Siripong Paladsri (Mr.)	<b>Contact Person:</b>	Tamfun ( Ms. )
<b>Title:</b>	Director of Sales & Marketing	<b>Title:</b>	Senior Overseas Hotels Contracting Manager
<b>Email:</b>	<a href="mailto:dosm@seasunsandresort.com">dosm@seasunsandresort.com</a>	<b>Email:</b>	<a href="mailto:Tamfun.I@huizhi-intl.com">Tamfun.I@huizhi-intl.com</a>
<b>Validity:</b>	<b>25 October Onward</b>	<b>Currency:</b>	<b>Thai Baht (THB)</b>
<b>Market:</b>	<b>China Market Only Not Show C-trip Plat Form</b>	<b>Rate Basis:</b>	<b>per room per night included daily breakfast</b>

ROOM TYPE	Season	VALIDITY		ROOM RATES		ALLOTMENT	
		From	Until	Room	Extra Bed	No. of Room(s)	Cut Off Date
				SGI/ DBL/ TWN	ADL/ CHD		
<b>Premier Superior</b>	Summer	25-OCT-19	31-OCT-19	RO 850 / RB 950	800	<b>3</b>	3
	Shoulder	01-NOV-19	23-DEC-19	RO 1150 / RB 1400	1,000		5
	Peak	24-DEC-19	10-JAN-20	RO 2300/ RB 2550	1,200		7
	High	11-JAN-20	21-JAN-20	RO 1600 / RB 1900	1,000		5
	CNNY	22-JAN-20	31-JAN-20	RO 2150 / RB 2400	1,200		7
	Summer	01-FEB-20	31-MAR-20	RO 1100 / RB 1350	1,000		3
	Low	01-APR-20	31-OCT-20	RO 1050 / RB 1200	800		1
<b>Deluxe</b>	Summer	25-OCT-19	31-OCT-19	RO 1050 / RB 1150	800	<b>15</b>	3
	Shoulder	01-NOV-19	23-DEC-19	RO 1350 / RB 1600	1,000		5
	Peak	24-DEC-19	10-JAN-20	RO 2600 / RB 2800	1,500		7
	High	11-JAN-20	21-JAN-20	RO 1900 / RB 2150	1,200		5
	CNNY	22-JAN-20	31-JAN-20	RO 2450 / RB 2800	1,500		7
	Summer	01-FEB-20	31-MAR-20	RO 1400 / RB 1700	1,200		3
	Low	01-APR-20	31-OCT-20	RO 1350 / RB 1500	800		1
<b>Deluxe Sea View</b>	Summer	25-OCT-19	31-OCT-19	RO 1350 / RB 1450	800		3
	Shoulder	01-NOV-19	23-DEC-19	RO 1700 / RB 1950	1,000		5
	Peak	24-DEC-19	10-JAN-20	RO 3000 / RB 3200	1,500		7
	High	11-JAN-20	21-JAN-20	RO 2300 / RB 2500	1,200		5

On behalf of:	
<b>SEA SUN SAND RESORT &amp; SPA</b>	
	
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<b>Title:</b>	Director of Sales & Marketing
<b>Date:</b>	27 October 2019

Received and accepted on behalf of:	
<b>CIT (Thailand) Co., Ltd</b>	
	
<b>Name:</b>	Tamfun (Ms.)
<b>Title:</b>	Senior Oversea Hotels Contracting Manager
<b>Date:</b>	10/27/2019

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	CNNY	22-JAN-20	31-JAN-20	RO 2700 / RB 3100	1,500	10	7
	Summer	01-FEB-20	31-MAR-20	RO 1800 / RB 2000	1,200		5
	Low	01-APR-20	31-OCT-20	RO 1550 / RB 1700	800		1
Deluxe Pool Access	Summer	25-OCT-19	31-OCT-19	RO 1550 / RB 1650	800	2	3
	Shoulder	01-NOV-19	23-DEC-19	RO 2050 / RB 2300	1,000		5
	Peak	24-DEC-19	10-JAN-20	RO 3300 / RB 3500	1,500		7
	High	11-JAN-20	21-JAN-20	RO 2600 / RB 2800	1,200		5
	CNNY	22-JAN-20	31-JAN-20	RO 3200 / RB 3400	1,500		7
	Summer	01-FEB-20	31-MAR-20	RO 2100 / RB 2300	1,200		3
	Low	01-APR-20	31-OCT-20	RO 1800 / RB 1900	800		1
Deluxe Poolside	Summer	25-OCT-19	31-OCT-19	RO 1750 / RB 1850	800	1	3
	Shoulder	01-NOV-19	23-DEC-19	RO 2350 / RB 2550	1,000		5
	Peak	24-DEC-19	10-JAN-20	RO 3600 / RB 3800	1,500		7
	High	11-JAN-20	21-JAN-20	RO 2900 / RB 3100	1,200		5
	CNNY	22-JAN-20	31-JAN-20	RO 3400 / RB 3700	1,500		7
	Summer	01-FEB-20	31-MAR-20	RO 2400 / RB 2600	1,200		5
	Low	01-APR-20	31-OCT-20	RO 2000 / RB 2100	800		1
Deluxe Jacuzzi	Summer	25-OCT-19	31-OCT-19	RO 2150 / RB 2250	800	2	3
	Shoulder	01-NOV-19	23-DEC-19	RO 2600 / RB 2900	1,000		5
	Peak	24-DEC-19	10-JAN-20	RO 3900 / RB 4100	1,500		7
	High	11-JAN-20	21-JAN-20	RO 3200 / RB 3400	1,200		5
	CNNY	22-JAN-20	31-JAN-20	RO 3800 / RB 4000	1,500		7
	Summer	01-FEB-20	31-MAR-20	RO 2700 / RB 2900	1,200		5
	Low	01-APR-20	31-OCT-20	RO 2100 / RB 2200	800		1

#### Upgrade

1. Superior to Deluxe for Minimum Stay 3 nights ( Black Out Peak and CNY Period )  
 Deluxe to Deluxe Seaview for Minimum Stay 3 nights ( Black Out Peak and CNY Period )  
 ( 10 rooms per day guarantee for upgrade both room type )

Meal Rates:	Breakfast		Half Board		Full Board		All Inclusive Package	
	Adult	Child	Adult	Child	Adult	Child	Adult	Child
	500.-	250.-	650.-	325.-	1,200.-	600.-	1,800.-	900.-

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# Compulsory Gala Dinner New Year Eve 31 December 2019 ( Adult 3500 / Child 1750 B )

Airport Transfer Rate: (price per car per way)	Time Duration	Passenger 1 – 3 pax	Passenger 4 – 10 pax
	07.00 am. – 07.00 pm.	THB. 800.-	THB. 1,000.-
	07.01 pm. – 06.59 am.	THB. 1,000.-	THB. 1,200.-

<b>Allotment Policy:</b> This given allotment should be used at least 80% materialized. If the materialization is less than 80% we will consider the allotment accordingly next season again.
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## Value Added for Honeymooner and Wedding Anniversary:

Min. 3 nights stay	Guaranteed double bed, honeymoon set up, welcome drink and welcome fruit plate on arrival date.
Condition:	Hotel is requiring guest to show the marriage certificate upon arrival to guarantee for honeymoon couple benefit.

## Special Benefit:

- Complimentary Welcome drink upon arrival.
- Complimentary WIFI internet access throughout the resort.
- Complimentary Shuttle Services to Jungceylon shopping center (as per hotel schedule).
- Complimentary uses of hotel facilities: Swimming Pool, Game room, Fitness room.

## TERM AND CONDITION

### Child Policy:

- Child at/under 12 years sharing accommodation with parents in existing bedding is free of charge, max one child per room but breakfast cost is applied.
- Breakfast and others meals for children between 4 – 11 years (under 12 years) will be entitled to 50% discount.
- Maximum 1 Child sharing room with 2 adults (An Extra Bed for child is the same price as adult)
- A baby cot is available with free of charge for Infant under 4 years old.

### Conditions:

- The Hotel reserves the right at any time by giving notice in writing to cancel this agreement should the Company fail to fulfill the above terms and conditions.
- Tax Fluctuations – Should the Thai government either increases or decrease the percentage of tax collected on room and/or meal rates, or imposes additional taxes/levies, the Hotel reserves the right to adjust the contract rates accordingly irrespective of existing contract.
- Rates Published on the Worldwide Web: Contracted Rates are based on offline offers and must not be sold to the public. Minimum Selling Rates based on the Hotel's Internet rates apply and have to be enforced if the Agent so wishes to publish our rates online. Failure to do so will result in immediate cancellation of this contract.
- Disputes action or other matters arising: It is expressly agreed and declared that the proper law of the Agreement is the Law of Thailand and that any disputes, action or other matters arising thereunder shall be determined in a court of Law in Thailand in accordance with the laws and procedures of Thailand in all circumstances.
- Marketing Material and Brochure Specifications: All advertising and promotional material pertaining to the hotel for the purpose of promoting our product must be approved in writing by our sales department prior to print and production.
- Please note that all photography and images of the hotel are copyright protected. Images used for any purpose must always be credited with the name of the resort and destination. Failure to do this will result in a charge being made to protect copyright agreements.

### Amendment:


Any amendment can be put on request, subject to availabilities upon booking confirmation advised by Hotel Reservation. Related charges, penalty is applied where necessarily, depends on hotel's cancellation policies.

### Cancellation, No Show & Early Departure Policy (except for medical reasons):

The Tours Operator must notify the Hotel of any cancellations or reductions of room reservation at earliest possible, and be subject to the following cancellation penalties.

Periods	Cancellation	No Show	Early Departure
Shoulder, High & Summer	less than 14 days prior to arrival, 1 night charge	100% charge of reserved period	50% of remaining (min 1 night)

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Peak & CNNY Season	less than 21 days prior to arrival, 50% charge	100% charge of reserved period	100% charge of reserved period
Low Season	less than 7 days prior to arrival, 1 night charge	100% charge of reserved period	1 night charge

**No Show Policy:**

No show will be charged at full price of reserved nights at contract rate.

**Check-In Time: 14.00 hrs. / Check-Out Time is 12.00 hrs.**

- Late Check out before 18:00 hrs. is subjected to 50% Charge of One Night Room Fee.
- Late Check out after 18:00 hrs. is subjected to 100% Charge of One Night Room Fee.

**Group/Series Rates:**

- Group rates for corporate meetings, incentive, ad hoc and series are available on request. Please contact the Hotel Sales Department directly.
- The above room rates are only for FIT booking (max 7 rooms). Eight (8) rooms or above paying rooms is considered as a group booking.
- Every paying for 15 rooms, receive 1 complimentary room included daily breakfast, maximum 2 rooms per group.

**Deposit Policy:**

Advice all the guest check in should pay @THB 1,000.-/room/night. If stay more than 3 nights at hotel deposit @THB 3,000.-/room/night. The hotel will return the deposit back to the guest upon check out.

**Payment Method:**

1. The advance payment of **THB 2,000,000** Currency shall be paid by **28<sup>th</sup> October 2019 ( By VCC CARD )** When the balance of advance payment is less than **THB 500,000** Currency, you shall pay another **THB 2,000,000** Currency to our hotel, until this agreement is completed.

- We guarantee that the bulk purchase is valid until the total payment is fully deduct.

2. You will send the monthly statement with details of the bookings to our resort every 5<sup>th</sup> of the month. We should verify and reply with checked amount and booking detail before the 10<sup>th</sup> of the month to you.

**Bank Details:**

**Bank Name:** KASIKORN BANK  
**Account Name:** Sea Sun Sand Co., Ltd.  
**Bank Branch:** Patong Branch  
**Saving Account No.:** 102-1-09420-6  
**Swift Code:** KASITHBK

**Overbooking:**

The hotel reserves the right to overbook, which may result in some guests being relocated. In this event, the hotel will secure, and the client agrees to accept, alternative accommodation of at least an equal standard but is not liable to pay compensation to the Tour Operator or any individual hotel guests.

**Termination:**

- The hotel shall have the absolute right at any time by giving notice in writing to the Operator to cancel this Agreement forthwith including current and future reservations on the occurrence of any of the following events: Non-compliance with agreed trading terms. If the Operator enters into bankruptcy or liquidation whether compulsory or voluntarily (other than for the purposes of amalgamation or reconstruction) or compounds with its or their creditors or suffers any similar action in consequence of dept. or is served with notice of or relating to bankruptcy or liquidation proceedings or if execution is levied against any of the assets of the Operator. If Hotel cannot operate properly or at all, due to fire, storm, typhoon, earthquake, war, explosion, bombing, civil commotion, riot, disturbance of political unrest. Or any other circumstance (s), event (s), or other force major condition (s) beyond
- Its control or if its license to operate as a hotel is revoked, cancelled or suspended. Upon any change in the composition or (in the case of an operator) ownership of the Operator.


**Internet Keyword Marketing:**

- The Tour Operator shall not Bid on or purchase internet placement rights for the Marks or, except as stated above, use any of the Marks in any manner in any of its advertising, including but not limited to Internet and web advertising, without the express written consent of Hotel.

**Predatory Advertising:**

- Tour Operator shall not use, and shall prohibit all web sites within its control from using, any predatory advertising methods designed to generate traffic from Sea Sun Sand Resort & Spa site, or any other sites that exclusively

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promote Sea Sun Sand Resort & Spa, for which Tour Operator has no contractual rights for the online promotion of any products or services other than accommodation. A predatory advertising method is an advertising method that creates or overlays links or banners on web sites, spawn browser window, or utilizes any other method to generate traffic from a web site without that web site owner's knowledge, permission, and participation.

#### **Confidentiality / Legality**

- The rates contained in this agreement are strictly confidential and must not be disclosed to third parties.
- To protect this confidentiality, the Hotel will not disclose the rates to guests and will invoice the Tour Operator directly. Violation of said confidentiality, whereby FIT or GIT contract rates in this agreement are sold directly to and corporate/commercial company, which maintain contract with Hotel, will result in the avoidance of this contract.
- The rates provided in this contract are for the sole purpose of sale by the Agency via traditional wholesale distribution system and **not through the Internet**. The attached rates must be distributed either as a 'Packaged Rate' or as '**Marked Up Rate**' i.e. wholesale agent will make the best efforts to ensure that all guest reservations with respect to Unpackaged Room (whether made by you or your Agents) are made at rates at least equal to our prevailing seasonal rates.
- The Tour Operator shall not advertise that it has '**the lowest price available**' for hotel. The rates provided in this contract must never be exposed to the consumer or general public nor disclosed on any **Internet sites**. Providing net or discounted room rates directly to a consumer constitutes a violation by the Agency of this F.I.T. contract and shall be terminated immediately upon delivery of a written notice. The hotel will not be held liable against any losses incurred resulting from aforementioned terms and conditions.


#### **Confidentiality:**

- The rates agreed in this contract are strictly confidential and must not be disclosed to third parties.
- This contract is requested to be signed, stamped and returned to the Hotel's Sales & Marketing department within 30 days after the issued date. If not the contract is considered void.

#### **Important Notice:**

1. New confirmed bookings received later **THAN 24 HOURS** after hotel delivered stop sales are **NOT ACCEPTED**.
2. Rate Gap guarantee 15% lower than others agents in CHN market only. ( Except C-trip )
3. Fixed allotment can not be close till cut off day
4. Inside & Outside allotment is same rates in Guaranteed
5. If there are any disparity issue with OTAs or Other B2B agent , the hotel will assist to solve the problem within 24 hrs, otherwise , CIT will screen shot the disparity rate to hotel and request as 25% discount from the captured rate.
6. If hotel can't solve the disparity rate issue as CIT request, CIT reserve the right to terminate this contract and request hotel refund the balance of floating deposit.
7. If the total demand of China market not good and hotel's competitors dropped their price, we would like to negotiate with hotel drop price for boosting more bookings.

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