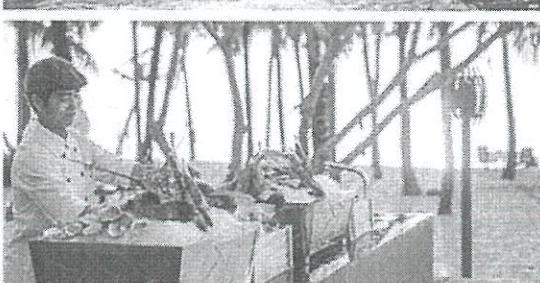
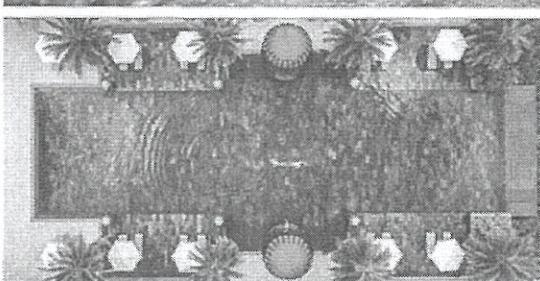
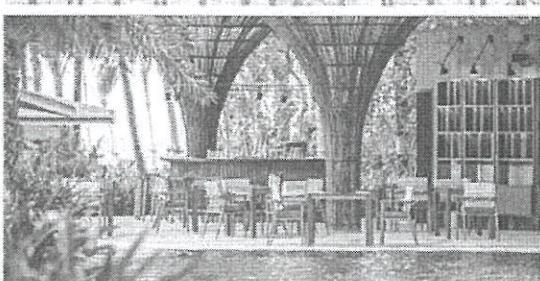


  
INTERCONTINENTAL.  
PHU QUOC LONG BEACH RESORT



GROUP LEISURE CONTRACT



DATE: 29 October 2019

TO: Convergent International Travel Development Co., Ltd

RE: Hard block Lunar New Year 2020 from 15 Jan – 15 Feb 2020

Dear Mr. Chris,

Warm greetings from InterContinental Phu Quoc Long Beach Resort.

We invite you to experience the epitome of luxury on Vietnam's largest tropical island of Phu Quoc. Idyllically situated between verdant jungle cloaked mountains and azure ocean, InterContinental Phu Quoc Long Beach Resort combines refined luxury with beautiful beachfront surroundings for the discerning traveler.

Our 459 elegant rooms, suites and villas have been designed in a series of private low rise and sky tower accommodation, each with a spacious balcony offering breathtaking views across the sparkling ocean, mountains and landscaped gardens. All our rooms are luxuriously designed with unique touches of Vietnamese culture, blending traditional authenticity with modern luxury to create a distinct sense of place.

The resort features five restaurants and bars, including numerous beachfront dining options, a specialty seafood restaurant and the highest rooftop sky bar on the island designed by Ashley Sutton providing truly inspiring ocean sunset views. The award-winning HARNN Heritage Spa offers complete relaxation in serene surroundings, while families can make the most of our Planet Trekkers Kids Club, complete with a fun and varied daily activity schedule for children of all ages.

We are pleased to issue our room rates contract as attached. We would appreciate if you could read the contract carefully and return a signed copy by email and by post to activate the rates in our reservation system.

On behalf of our team we would like to express our great pleasure in working with your company and we look forward to working closely with you and welcoming your guests to InterContinental Phu Quoc Long Beach Resort.

Best regards,

Initialed:

Name: Sanjeev Shukla (Mr.)

Title: Director of Sales & Marketing

Initialed:

Name: Chris Wang (Mr.)

Title: Product & Contracting Director

InterContinental Phu Quoc Long Beach Resort		Convergent International Travel Development Co., Ltd	
Add:	Bai Truong, Duong To, Phu Quoc, Kien Giang, Vietnam	Add:	Room 909, 638 huang pu Da dao West, Tianhe Distict Guangzhou, China
Tel:	+ 84 297 397 8888	Tel:	+86 020 66347917
Fax:		Fax:	+852 2311 6658
Website:	<a href="http://www.phuquoc.intercontinental.com">www.phuquoc.intercontinental.com</a>	Website:	<a href="http://www.huizhi-intl.com">www.huizhi-intl.com</a>
Contact	Mr. Vuong The Hao	Contact	Mr. Chris Wang
E-mail:	<a href="mailto:Hao.Vuongthe@ihg.com">Hao.Vuongthe@ihg.com</a>	E-mail:	<a href="mailto:chris.wang@huizhi-intl.com">chris.wang@huizhi-intl.com</a>
Position :	Sales Manager	Position:	Product & Contracting Director

#### TRADING TERMS:

Accommodation, Room daily block:

Period	Allotment	Room Type	COD
15 Jan – 15 Feb 2020	10 allotment per day	Resort Classic Ocean View	10 days

#### 1. Room rate condition:

All information contained within this agreement is private and confidential and the negotiated rates:

- May not be disclosed to a third party for any reason or purpose.
- The below rates are **USD** per room per night, non-commissionable and include 5% service charge and 10% government taxes. All rates are subject to change without notice in the event of any change in Government taxation legislation.
- Rates can only be used as part of an international or domestic wholesale travel package, must be bundled together with other components so as to mask the actual rate contracted with the resort.
- Use of rates via electronic media, including the Internet, is not permitted without prior written consent from the InterContinental Phu Quoc Long Beach Resort. This also references that the rate can not be displayed or sold in any shape or form in the public domain including on the wholesaler's own website, or any other retailers' website.
- Applicable for individual booking of 9 rooms or less. For 10 rooms above, MICE groups, Leisure groups, Corporate Accounts or Exhibition delegates and weddings rates need to be negotiated on an ad hoc basis and charges may differ.
- The contract rates are offered based on the understanding that **Convergent International Travel Development Co., Ltd** that will produce a minimum of **200 room nights** by the end contract period.
- Pre-full payment is required for the room block and non-refundable in case the total room night production does not reach the commitment.
- Location of room and specific room number is subject to availability and not guaranteed until arrival date.
- Bed type is subject to availability at the time of reservation.

#### 2. Check-In / Check-Out:

Check-in is **15:00** hours. For guaranteed early check-in, charges would be 100% of the daily contracted room rate/night and should be booked at the time of reservation.

Check out is at **12:00** hours. To guarantee late checkout until 18:00 hours charge of 50% of the daily contracted room rate/night would be applied which is subject to availability. After 18:00 hours, a full night of the daily contracted rate would apply. Early Departures / Shortened stays will be charged as per 100% original booked nights reserved and confirmed.

#### 3. Booking Procedures:

Reservations will not be accepted by any Third Party Operators and would only be accepted if these bookings are made by the operator listed in this contract. The operator agrees to provide written document for bookings including payment method prior to guests' arrival. Direct reservations made by Third Party Operators will not be accepted by the Resort at the contracted rate stated. Name changes will not be accepted but will be regarded as a cancellation and space must then be requested again. Arrival and departure details and requests for airport transfers must also be provided in advance.

Note: Published rates will be charged direct to guest in case written confirmation from the operator is not available.

#### Reservntions should be addressed to:

- Tel: +84 283 978 8888
- Email: [reservations.icpq@ihg.com](mailto:reservations.icpq@ihg.com)

Initialed:

Name: Sanjeev Shukla (Mr.)

Title: Director of Sales & Marketing

Initialed:

Name: Chris Wang (Mr.)

Title: Product & Contracting Director



2

**4. Vouchers:** Should the resort approve Operator's credit terms, the Travel Agent needs to provide the resort with a sample voucher for FIT bookings for reference.

**5. Payment Terms:**

All reservations are to be pre-paid prior to the guest's arrival based on the prepayment terms stipulated below except where credit arrangement had been made and approved by the resort. Where prepayment is not received by the due date, resort reserves the right to release all spaces held without notification. Immediate payment is required for reservations/ arrivals that falls within the prepayment due date.

Date of payment	Payment terms	Amount
08 <sup>th</sup> Nov 2019	1 <sup>st</sup> deposit 50%	\$USD 24,500 (twenty four thousand five hundred US dollar)
01 <sup>st</sup> Jan 2020	2 <sup>nd</sup> Payment 50%	\$USD 24,500 (twenty four thousand five hundred US dollar)

After reaching \$USD49,000, all further booking will be paying by order upon making reservation.

All rates are quoted in **USD** and must be paid in **USD** via wire transfer and the Resort will submit a pro-forma invoice detailing applicable charges.

Bank charges is applicable for any bank transfer payment. The agreed amount (value of the contract) should be fully paid, without any deductions for bank charges and or any other commissions on remittances, etc. The Bank remittances must be received into our bank account in full and all bank charges for your bank or any other correspondent bank is on your account.

Bank account details:

Bank name: Bank for Investment & Development of Vietnam (BIDV) – Phu Quoc Branch

Beneficiary name: Syrena Phu Quoc Land Joint Stock Company

Address: 196 Nguyen Trung Truc Street, Duong Dong Town, Phu Quoc, Kien Giang, Vietnam

Account in USD: 753 1037 000 4794

SWIFT Code: BIDVVNVX

**6. Credit Facilities:**

For operators with approved credit from the resort, the operator's voucher is accepted for deposits and full payment must be received by the resort within thirty (30) days of receipt of the resort's invoice.

Note: The operator must follow the agreed payment procedure or Intercontinental Phu Quoc Long Beach Resort may (in addition to any other rights or remedies available to it) by notice in writing to operator, cancel this agreement and/or all bookings held by resorts on that operator's behalf, without liability to operator or any other party.

**7. Cancellation/ No-Show: For bookings that is no show or cancelled during:**

Notice Period	Low Season & High Season	Peak Season
Greater than 31 days prior to arrival	No charge	No charge
15 – 30 days prior to arrival	No charge	100% of total room charge
Within 14 days prior to arrival	100% of total room charge	100% of total room charge
Shortened Stay/ No Show	100% of total room charge	100% of total room charge

**8. Allotments:**

Period	Allotment	Room type
15 Jan – 15 Feb 2020	10 allotment per day	Resort Classic Ocean View Room

Initialed:

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Title: Director of Sales & Marketing

Initialed:

Name: Chris Wang (Mr.)

Title: Product & Contracting Director

Where InterContinental Phu Quoc Long Beach Resort has negotiated an Allotment Agreement with an operator, the following conditions will apply:

- Allotment Productivity will be reviewed quarterly. InterContinental Phu Quoc Long Beach Resort will contact the operator with the right to amend current allotment room numbers, room types and release dates based on productivity.
- Materialization and debtor status throughout the validity of the agreement.
- Allotments are expected to materialize above 60% on average over the contract term.
- Allotments must be requested in writing and will be negotiated prior with the Sales Manager
- All FIT reservations will be taken from the allotment at the contract rate. Any request over allotment may be charged at a higher rate, to be advised at the time of confirmation.
- The resort reserves the right to cancel the allotment provision during certain periods, under the condition that resort sends in writing a close-out notification 48 hours prior to activating.

**9. Brochures:** The Tour Operator will only feature the resort in its tour program(s) to include accommodation and, if applicable, airfare. Net rates must not be exposed in general tariff listings. Features brochure(s) as an upper upscale resort and include a photograph of the resort when appropriate. The brochure copy must be reviewed at proof stage and approved by the resort before printing.

Tour Operator must ensure that the information included by it or on its behalf in any brochure or marketing material is accurate and updated as may be appropriate from time to time and approved by The Resort prior to publication and shall indemnify the resort and IHG. The resort reserves the right to approve listings by the Operator in advertisements and promotional material prior to printing and distribution.

**10. Marketing Materials; Trademarks:** Resort agrees to provide to Tour Operator promotional materials regarding the Resort. Resort hereby grants to Tour Operator a non-exclusive, limited, revocable, worldwide license to duplicate, display, distribute and otherwise use such promotional materials and the brand name and logo with which Resort is affiliated (but only in conjunction with the full, official name of the Resort as contained in the IHG Worldwide Resort Directory or in IHG's HOLIDEX® Plus reservations system) for the purposes of promoting the Resort and selling the resort's rooms in furtherance of this agreement. Tour Operator must obtain written approval from the resort for each proposed use of such promotional materials or trademarks. Resort may limit or deny any proposed use or revoke any ongoing use in its discretion.

Intercontinental Hotels Group plc and its affiliates ("IHG") own many trademarks, including "Holiday Inn", "Holiday Inn Express", "Holiday Inn Resort", "Holiday Inn Select", "Holiday Inn Club Vacations", "Crowne Plaza", "Intercontinental", "Staybridge Suites", "Candlewood Suites", "Hotel Indigo", "Kimpton", "Priority Club", "Even", "Hualuxe", "Stay Smart", "IHG" and many other trademarks, as well as trade names and logos and domain names associated with all of those trademarks (the "Marks"). The Operator shall not use any of the Marks, nor any adaptation or variation thereof, in any manner whatsoever, without the prior written consent, in each instance, of IHG. The Operator will take no actions that are adverse to IHG's ownership rights in the Marks. The Operator shall not use or register any domain name that is identical to or confusingly similar to any of the Marks. Upon termination of this Agreement, The Operator will immediately cease use of any and all such Marks.

**11. Internet Keyword Marketing:** The Operator shall not purchase an advertising or sponsorship position triggered by the Marks, or any word or phrase confusingly similar to the Marks, in connection with paid online search or with respect to any top level domain. In addition, The Operator shall use commercially reasonable methods to prevent the Marks from being displayed when a user types such Marks in as part of a search. This includes the Distributor providing to Google a negative keyword list consisting of the Marks, and using Yahoo! Bing's program that permits presentation of a list of terms to exclude from The Operator's list of keywords, and any other option offered by an online marketing vendor that would permit The Operator to present a negative keyword list containing the Marks

**12. Brand Loyal Marketing and Onward Distribution Principles:** The Tour Operator shall not target, solicit, or otherwise make use of any data to offer business related to other resorts to IHG-brand loyal customers (i.e. customers expressing a preference for IHG brand).

The Tour Operator may offer or further distribute the resort inventory to consumers online through any consumer-facing internet site or other consumer-facing distribution system provided such resort inventory is distributed or offered as a packaged room of which the room element does not constitute more than 60% of the total packaged price and whereby the net rate is not discernible by the consumer. Without limiting the foregoing, tour operator may offer or further distribute the resort inventory to third parties, regardless of the channel used to offer or distribute such resort inventory. In the event such resort inventory is distributed to third parties online over the internet, all access to such internet site(s) shall be password protected and restricted to third parties. In the event that Tour Operator distributes its Resort Inventory to a third party, Tour Operator will ensure that any such third party adheres to these onward distribution principles, and that any third party will ensure that any subsequent third party adheres to these onward distribution principles.

These confidential rates offered to The Operator are not for use via the Internet for any form of direct selling. Should these contract rates be used on the internet, the rates must be packaged with air tickets and other tours and sightseeing arrangements. This is to

Initialed:

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Title: Director of Sales & Marketing

Initialed:

Name: Chris Wang (Mr.)

Title: Product & Contracting Director

ensure the nightly accommodation rates are not revealed to the public. If this is not adhered to, The Resort reserves the right to withdraw the rates from your company or organization without any prior notice

**13. Predatory Advertising:** Tour Operator shall not use, and shall prohibit all web sites within its control from using, any predatory advertising methods designed to generate traffic from IHG sites, or any other sites that exclusively promote IHG brands, for which Tour Operator has no contractual rights for the online promotion of any products or services other than IHG resorts. A predatory advertising method is an advertising method that creates or overlays links or banners on web sites, spawns browser windows, or utilizes any other method to generate traffic from a web site without that web site owner's knowledge, permission, and participation.

**14. Indemnification:** Tour Operator will indemnify and hold harmless Resort, its owner and manager, and their parents, divisions, subsidiaries, brands, and affiliates, and their officers, directors, employees, agents, successors and assigns ("Resort") against, and hold them harmless from, and promptly reimburse them for all costs and expenses (including, without limitation, all settlements, judgments, fines, damages, legal fees, court costs, expert fees, etc.) by reason of any claim, demand, tax, penalty or judicial or administrative proceeding or investigation (even where negligence of Resort is also alleged) arising from any product or service provided by the Tour Operator, its parent, subsidiaries, licensees, affiliates, and suppliers, and their respective officers, directors, employees, agents, successors, and assigns ("Tour Operator"); any failure to perform or breach of this Agreement by the Tour Operator, any injury or damage whether to person or property, sustained by any person as a result of the alleged acts or omissions of the Tour Operator; or, any and all claims alleging violation of Tour Operator's Privacy Policy (as defined below) or misuse of personal information of any customer or guest, or prospective customer or guest. Tour Operator will also reimburse Resort for all payments of money (including without limitation, all costs, expenses, fines, damages, legal fees, court costs, settlements, judgments, etc.) incurred by Resort to defend and protect itself from, or to remedy, defaults of Tour Operator. Tour Operator, however, is not required to indemnify Resort for damages caused by or resulting from the sole proven negligence or willful misconduct of Resort.

**15. Confidentiality:** Each party must keep confidential all terms and conditions of its relationship with the other party. Under no circumstances should the terms of this Agreement (including Exhibit A) be disclosed by either party to Tour Operator's customers. In addition to, and not in lieu of, any Confidentiality Agreement the parties may have executed, each party agrees to keep confidential the other party's business, including but not limited to sales, customer information, other proprietary information, and all data and other information that is designated as confidential. Information that is designated as confidential includes, without limitation, the following: (a) business, strategic development, financial, and marketing plans of both parties; (b) customer lists, sales plans, research, and market share information; (c) any information designated, orally or in writing, by either party as confidential (hereinafter, "Confidential Information").

Each party agrees not to use, sell or otherwise make Confidential Information available to any third parties. Each party shall restrict all Confidential Information to employees or agents on a "need to know" basis, shall inform employees and agents of the confidentiality requirement, and shall take reasonable precautions to prevent any disclosures. For information that meets the applicable definition of a trade secret and retains trade secret status under applicable law, this obligation shall survive the termination of this Agreement. For all other Confidential Information, this obligation shall survive the termination of this Agreement for a period of two (2) years.

**16. Privacy:** Tour Operator shall adopt, and shall publish with every transaction or potential transaction with a customer or guest, or prospective purchaser or guest, ("Customer"), a Privacy Policy, governing the use of that Customer's Personal Information (the "Personal Information"). Tour Operator shall strictly comply with the terms of that Privacy Policy, and shall be solely liable for any violations of it. Said Privacy Policy shall be compatible with the following prohibition:

Tour Operator shall not use, sell, loan, rent, or otherwise enter into any transaction regarding any name or personal data related or relatable to any name of any Customer, derived from such Customer's use, purchase, or viewing of any goods or services offered or provided to any such Customer by way of this Agreement, to any third party, except as such Customer may agree in advance in writing or by "check-box" approval on-line, with respect to Customer's personal information. Tour Operator shall keep and maintain any records relating to such approvals for a period of no less than one year following the expiration of the term hereof.

**17. Non-Exclusive Arrangement:** Resort is not required to work with Tour Operator exclusively with respect to the subject matter of this Agreement.

**18. Compliance with Law:** Tour Operator shall, at its own expense, comply with all applicable national, federal, provincial, state, county and local laws, ordinances, regulations and codes in its performance of this Agreement. Tour Operator is registered where required and will file and pay all such taxes that may arise as a result of guests' payment to Tour Operator.

**19. Successors and Assigns:** The parties acknowledge and agree that this Agreement shall be binding upon and inure to the benefit of the parties' successors or assigns.

**20. Assignment:** Any assignment or transfer of this Agreement by Tour Operator, in whole or in part, or of any interest herein, without Resort's prior written consent shall be void. Resort may assign this Agreement to a parent, subsidiary, or Affiliate

Initialed:

Name: Sanjeev Shukla (Mr.)

Title: Director of Sales & Marketing

Initialed:

Name: Chris Wang (Mr.)

Title: Product & Contracting Director

corporation without notice as long as the assignee corporation assumes full responsibility for the rights and obligations under this Agreement.

**21. Amendments:** This Agreement may not be amended except by a writing executed by authorized representatives of each party. The waiver of any terms of this agreement for one particular occasion shall not be deemed as a waiver of such terms for any future occasions. Any such waiver is at the discretion of the resort.

**22. Governing Law:** This Program shall be governed by and construed in accordance with the laws of the state in which the Resort is located. In the event of a dispute, and prior to filing any litigation, the parties agree to discuss in good faith the possible utilization of alternative dispute resolution procedures, including, but not limited to, non-binding mediation.

**23. Termination:** The Resort shall have the absolute right at any time by giving notice in writing to the Operator to cancel this Agreement forthwith including current and future reservations on the occurrence of any of the following events:

- Non-compliance with agreed trading terms.
- If the Operator commits a breach or any of the terms and conditions of this agreement.
- If the Operator enters into bankruptcy or liquidation whether compulsory or voluntarily (other than for the purposes of amalgamation or reconstruction) or compounds with its or their creditors or takes or suffers any similar action in consequence of debt or is served with notice of or relating to bankruptcy or liquidation proceedings or if execution is levied against any of the assets of the Operator.
- Upon any change in the composition or (in any case of company) ownership of the Operator.
- Force Majeure. If for any reason beyond the Resort or Operator's reasonable control, including but not limited to Strikes; labor disputes acts, regulations or orders of governmental authorities; civil disorder, disasters, acts of war, acts of God, fires, flood or other emergency conditions, any delay in necessary and essential repairs of the Resort; or any other circumstance(s), event(s), condition(s) beyond its control or if its license to operate as a resort is revoked, cancelled or suspended.
- If the Operator circulates contract rates or sub-contracts to other agencies or tour operators
- If there is non-observance by the Operator of the terms and conditions as it applies to the rates and conditions of this wholesale contract agreement

Both parties will promptly notify the other of any occurrence, which in its judgement may affect the performance of its obligations under this agreement. The Resort provides this wholesale agreement for a business volume commitment from the Operator and reserves the right to adjust the percentage discount for the following year's agreement or to terminate the agreement entirely.

**24. Relocation:** It is InterContinental Phu Quoc Long Beach Resort policy not to relocate; however, in the event of an unforeseen situation and if the Resort is unable to accommodate a reservation, alternate arrangements will be made as comparable and as conveniently located as possible. The Operator will be notified as soon as possible and the resort will consume the charges for the first night including all taxes for the alternative stay along with charges of breakfast, return airport transfers and telephone charges for first day. This would be accompanied by a letter from management and a welcome gift.

**25. Force Majeure:**

Neither party shall be liable for any act, omission or circumstance due to an event beyond their reasonable control, providing it advises the other party in detail and in writing, as soon as possible after the occurrence of the said event, and that it takes reasonable steps to remedy the situation and remove the cause of those acts, omissions or circumstances.

Such acts, omissions or circumstances include but are not limited to war, declared or undeclared, revolution or action taken by public enemies; riots or civil disturbances; strikes, lock outs or work stoppage, affecting all or part of the Resort staff; acts of God; fire, floods, storms; constraints imposed by any government or public authority; or any other cause that is beyond the reasonable control of a party.

The duty to remedy any one of these situations quickly in no way includes the duty to end strikes or industrial conflict by accepting the demands of the other party or parties.

**26. Best Price Guarantee:**

Distributor acknowledges that IHG operates a Best Price Guarantee in relation to the sale of the resort inventory ("BPG"). In respect of any breach by The Operator or any Third Party of the Onward Distribution Principles (which may or may not result in a Verified BPG claim) The Operator shall be liable by way of liquidated damages within 30 days of receipt of a demand for payment for:

(i) A fixed administration cost at the prevailing rate, as notified to The Operator from time to time, in respect of administration costs incurred in performing the verification/investigation process and identifying the source of breach of the Onward Distribution Principles;

Initialed:

Name: Sanjeev Shukla (Mr.)

Title: Director of Sales & Marketing

Initialed:

Name: Chris Wang (Mr.)

Title: Product & Contracting Director

(ii) The cost of any non-cancellable test booking made in performing the verification/investigation process and identifying the source of the breach of the Onward Distribution Principles; and

(iii) In the case of a verified BPG claim, an amount equal to the costs paid to the customer making the claim. The parties acknowledge and agree that the amounts payable pursuant to this Section represent a genuine pre-estimate of loss.

ROOM RATE: validity from 15 Jan – 15 Feb 2020:

Room type	Room rate		Includes
	High season 15 Jan – 23 Jan 2020 29 Jan – 15 Feb 2020	Peak Season 24 – 28 Jan 2020	
Resort Classic Ocean Room	\$245	\$335	Daily breakfast buffet

**NOTE:**

The above rates are per room per night.

**The above quoted rate is applicable for room type: Resort Classic Ocean View Room**

Room occupancy: King bed – maximum 02 adults and 02 children sharing bed with parents.  
Twin bed – maximum 02 adults.

**Incentive program:**

Per paying 20 room nights to get 01 FOC room night: will be kicked back and the end of this contract.

Note: FOC room nights are applied to kick-back bookings of Resort classic ocean view rooms only.

**RESORT ROOM BENEFITS:**

- Welcome drink
- Welcome fruit
- Luxury bath amenities
- Nightly turn down service
- 24 hour access to Gym
- Selective resort complimentary activities including non-motorized water sport and daily activities
- Access to Planet Trekkers-Kids Club
- Complimentary WI-FI throughout the resort

**CHILDREN POLICIES:**

- Child: Under 12 years old
- Adult: From 12 years old
- The Maximum Capacity are the number of guests that can be accommodated in a room at no additional charge with no extra bedding requested and no meal plan offered.
- The Maximum Capacity of the room type CANNOT be exceeded. If there are guests that are more than the maximum capacity of the room type, then an additional room has to be reserved
- No extra beddings / duvets / pillows / blankets can be requested in the room when occupied at max capacity as additional bedding is not offered.
- Any issues and concerns that guests have with regard to extra beds, their pricing and room types in which extra beds can be placed, needs to clarify with the Wholesaler and the hotel is not liable for any guest issues.
- Baby crib can be arranged on complimentary basis, subject to availability.
- Extra person aged 12 years & above would be charged at VND 1,400,000 Nett including daily breakfast and extra bed set up.

Extra bed set up in Suites only.

**MEAL PLAN – Half and Full Board:**

- Half Board (Lunch or Dinner) VND 1,225,000 nett per person (Food only)
- Full Board (Lunch & Dinner) VND 2,205,000 nett per person (Food only)
- Half Board is based on 3 courses from a Half Board Menu (not A La Carte Menu)
- Full Board is based on 3 courses (lunch) and 3 courses (dinner) from a Full Board Menu (not A La Carte Menu)
- Venue for Lunch/Dinner: Sora & Umi Restaurant or Sea Shack Restaurant.
- Half Board and Full Board is not available during New Year's Eve (31<sup>st</sup> December 2019).
- Children have a dedicated children's menu to select from.

**COMPULSORY NEW YEAR'S EVE GALA DINNER:**

- Compulsory New Year's Eve Gala Dinner 2019 VND 3,500,000 nett per person (Food only)

Initialed:

Name: Sanjeev Bhakla (Mr.)

Title: Director of Sales & Marketing

Initialed:

Name: Chris Wang (Mr.)

Title: Product & Contracting Director

**AIRPORT TRANSFER.**

- VND 857,500 - per car, one way
- Maximum passengers - 3 adults
- Complimentary WI-FI
- Exclusive Meet and Greet service at Airport

**SHUTTLE AIRPORT TRANSFER:**

Complimentary shuttle airport transfers are available on a resort schedule pick-up and drop-off basis.

**CONTRACT SIGNING DETAILS:**

The travel agent should return this agreement to the Resort with an authorized signatory on each page in order to honor all the agreed rates and terms. If the travel agent fails to send the acknowledgement copy with acceptance within 15 days of the contract issued date, the Resort reserves the right to nullify the contract and apply prevailing published rates.

The undersigned hereby agrees to the above stated rates, arrangements and terms and conditions stipulated

InterContinental Phu Quoc Long Beach Resort

Convergent International Travel Development Co., Ltd



**SIGNATURE:** PHU QUOC

Mr. Oliver Horn

General Manager

InterContinental Phu Quoc Long Beach Resort

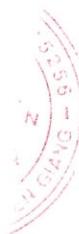
Date: 02 NOV 2019

**SIGNATURE:** Chris Wang

Mr. Chris Wang

Product & Contracting Director

Convergent International Travel Development Co., Ltd



Date: 30 Oct, 2019

Initialed:

Name: Sanjeev Shukla (Mr.)

Title: Director of Sales & Marketing

Initialed:

Name: Chris Wang (Mr.)

Title: Product & Contracting Director

## INVOICE

### Advertiser Information

Company Name	SYRENA PHU QUOC LAND JOINT STOCK COMPANY (INTERCONTINENTAL PHU QUOC LONG BEACH RESORT)
Representative	Mr. Oliver Horn – General Manager
Contact Person	Ms. Dung Tran
Email	dung.tranthiuyet@ihg.com
Item	Hanatour & Intercontinental Phu Quoc Long Bach Resort Co-op advertising
Price	USD 3,350 Net

### PARTNERSHIP TERMS:

*o Invoice must be received in*

Re: Invoice for HanaTour & Intercontinental Phu Quoc Long Bach Resort Co-op advertising Execution plans

Media	Net Total	Remark
Hanatour ( HNT ) Official SITE (PC)	1,000	3 Months
Hanatour ( HNT ) Official SITE (MO)	1,000	3 Months
Hanatour ( HNT ) Official SITE (PC,MO)	1,500	3 Months
Site Search AD	1,000	3 Months
B2B	1,200	3 Months
Promotion Page Design Fee	1,000	*Essential
Invoice Total (USD Net)	6,700	3,350 By transfer 3,350 By voucher

Please regard this as an invoice for co-marketing plans as follows and refer to proposal\_ the breakdown of budgets.

Thank you for your interest. We wish our co-marketing successful



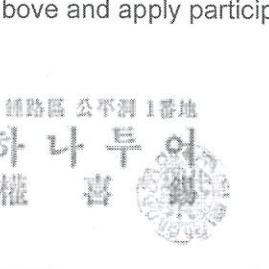
**HNT HanaTour SERVICE INC.**

HanaTour B/D, 41, INSADONG 5-GIL, JONGNO-GU, SEOUL, KOREA  
TEL: 82 2 2127 1494 FAX: 82 2 6234-0128 E-mail: amy@HanaTour.com

Bank Information	Foreign Currency (Overseas)
Bank	KEB Hana
Account No.	231-890004-41538 (USD)
SWIFT CODE	KOEXKRSE
Address	(110-300) 32 INSADONG 7-GIL JONGNO-GU SEOUL INSADONG BRANCH
Account Holder	HanaTour Service Inc.
Tel	82-2-732-5221

I (This company) agreed regulations and conditions for participating Co-op advertising above and apply participation there in.

  
Oliver Horn  
General Manager  
Date: 2019.10.18

  
Sign (Seal):

