



KOH SAMUI

CHINESE NEW YEAR 2020 AGREEMENT

COMPANY NAME: CIT (Thailand) Co., Ltd (References to "you" throughout the Agreement refer to company listed directly above)	HOTEL NAME: W Koh Samui
ADDRESS: 103, Onnut, Section 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250	HOTEL CONTACT: 4/1 Moo 1 Tambol Mae Nam, Amphur Koh Samui Suratthani 84330
ACCOUNT NUMBER: N03453	Hotel Fax: +66 (0) 7791 5909
Phone: +86-1569346587	Hotel Phone: +66 (0) 7791 5999
Fax: N/A	Sales Fax: +66 (0) 2652 0649 Sales Phone: +66 (0) 2652 0566
EFFECTIVE DATES OF AGREEMENT: 7 November 2019	
APPLICABLE FOR CHINA MARKET ONLY	

For arrival during period from 24 January 2020 to 01 February 2020

Room Category	Stay Period	
	24 Jan 2020 – 1 Feb 2020	Advance Purchase 90 days before arrival (AP90)
Jungle Oasis	19,200	
Tropical Oasis	20,400	
CANCELLATION POLICY		Non - refundable

RATE

- The above rates are quoted in Thai Baht.
- The above rates are net, inclusive of 18.7% of service charges, government taxes and provincial taxes and are non-commissionable.
- The above rates are quoted per room per night are inclusive of Interactive Breakfast Experience at The Kitchen Table
 - Two (2) persons in Jungle Oasis and Tropical Oasis.
- Complimentary access to SWEET SPOTS offering a wide selection of soft drinks and ice creams.

ROOM BLOCK

	24-Jan	25-Jan	26-Jan	27-Jan	28-Jan	29-Jan	30-Jan	31-Jan
Jungle Oasis	2	2	2	2	2	2	2	2
Tropical Oasis	2	2	2	2	2	2	2	2

RESERVATIONS: For reservations, you must fax requests to +66 (0) 7791 5909 or reservations.wkohsamui@whotels.com daily on the day of sale of the reservation. For inquiries, please feel free to contact Reservations at +66 (0) 7791 5999. Rooms are based on availability at FIT rate category.

INCIDENTAL AND ADDITIONAL CHARGES:

- Children Policy:** No charge for children under 13 when occupying same room as adult(s) (maximum of 2 children per room). A complimentary rollaway bed or/and a sofa setup can be set up upon request and is subject to availability. In all restaurant, only for in-house guests, children under ages of 6 eat free of charge when ordering from children's menu, standard menu and/or standard buffet offerings. Children older than 6 years old but younger than 13 get 50% off when eating from standard menu or buffet.
 - Child's Breakfast:**

Child age 0 – 5.99 years old	Complimentary
Child age 6 – 12.99 years old	THB 650 net / child / day
- Extra Adult Person Charge:** Each additional adult will be charged THB 5,000 net (inclusive of taxes and service charges) per day, with a maximum of 1 adult per room inclusive of a rollaway bed and Interactive Breakfast.
- Meal Plans:** Guests have the option of prepaying Half Board (Lunch or Dinner) and Full Board (Lunch & Dinner) as per below options:
 - Half Board (Lunch or Dinner)** THB 2,000 net/person for adults
THB 1,000 net/person for children under age of 12
 - Full Board (Lunch & Dinner)** THB 3,000 net/person for adults
THB 1,500 net/person for children under age of 12
 - The Kitchen Table (Food Only - No beverages included)**
Not applicable to In-Retreat Dining or NAMU

Half Board (Lunch or Dinner)	THB 2,000 net/person for adults THB 1,000 net/person for children under age of 12	The Kitchen Table (Food Only - No beverages included) <i>Not applicable to In-Retreat Dining or NAMU</i>
Full Board (Lunch & Dinner)	THB 3,000 net/person for adults THB 1,500 net/person for children under age of 12	



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d. **Airport Transfers:** Guests have the options of prepaying a private airport transfer between Samui International Airport (USM) as per below options;

Mercedes Benz E-Class	THB 1,800 net/trip/vehicle
Mercedes Benz GLE	THB 2,400 net/trip/vehicle
VIP Van (Maximum of 6-8 guests)	THB 2,200 net/trip/vehicle

CHECK-IN AND CHECK OUT TIME:

Check-in time is 15:00 hrs, check-out time is 12:00 hrs. All guests arriving before 15:00 hrs will be accommodated as rooms become available. Baggage may be checked-in for those arriving early if rooms are unavailable.

CANCELLATION POLICY:

Rates are non-refundable.

Date changes inside of the cancellation policy are considered a cancellation and a re-booking, and as such, are subject to cancellation damages. The daily cancellation fee will not be contingent on Hotel's occupancy for the nights for which rooms are cancelled. No-shows must be paid without reliance on vouchers due to the inability of the client to present the voucher. Should you fail to pay the cancellation fee, Hotel may cancel your billing privileges and/or this agreement, at Hotel's sole discretion, without any obligation or liability whatsoever. No refunds will be provided for early departure. The cancellation policy may be changed by Hotel at any time in Hotel's sole discretion.

EARLY DEPARTURE POLICY:

Regardless of early departure of a particular reservation, all originally booked room nights (whether or not consumed) of such reservation and applicable taxes will be billed to you.

PAYMENT POLICY:

Total payment is THB 633,600 nett

- First deposit to hold the villas is at 50% (THB 316,800) to be paid before 15 Nov 2019
- The remaining amount of 50% (THB 316,800) to be paid before 30 Nov 2019

ACCEPTANCE:

When presented by Hotel to Account, this document is an invitation by Hotel to Account to make an offer. Upon signature by Account, this document will be an offer by Account. Only upon signature of this document by all parties will this document constitute a binding agreement. Unless Hotel otherwise notifies Account at any time prior to Account's execution of this document, the outlined format and dates will be held by Hotel for Account on a first-option basis until 12 November 2019. If Account cannot make a commitment prior to that date, this invitation to offer will revert to a second-option basis or, at Hotel's option, the arrangements will be released, in which case neither party will have any further obligations. Upon signature by both parties, Account and Hotel shall have agreed to and executed this Agreement by their authorized representatives as of the dates indicated below.

ACCEPTED AND AGREED TO:

W Koh Samui

W Koh Samui

By:

[sign here]

By:

[sign here]

Name: Tamfun Li

Title: Senior Overseas Hotels Contracting Manager

Date: 11/14/2019

Name: Benjawan Meksakul

Title: Director of Sales & Marketing

Date: 7 November 2019