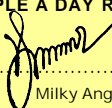
 APPLE A DAY RESORT Krabi, Thailand		CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD. 汇智国际旅游发展有限公司									
234 Soi 8, Moo 3, Ao Nang Beach, Krabi 81180 Thailand Tel: 66-75-638 234 Fax: 66-75-638 235 Sale : sales@appleadaykrabi.com Reservation : rsvn@appleadaykrabi.com www.appleadaykrabi.com		Contact: Ms. 刘嘉敏 Kabin Liu Tel.: +86-13668962125 E-mail : liujiamin@huizhi-intl.com Address : Hong Kong office : Room 1407A, Sinocentre, No, 582 Nathan Road, Mongkok, Hong Kong Guangzhou Office:Room 909, No.638 Huangpu Dadao West, Tianhe District, Guangzhou, China Bangkok office :103, Onnut, Section 9, Suan Luang Sub- district, Suan Luang District, Bangkok 10250			Title: Product Manager WeChat:13668962125 www.huizhi-intl.com						
CONTRACT RATES 2019/2020 01 NOVEMBER 2019 - 31 OCTOBER 2020		- FIT - WORLDWIDE MARKET									
ROOM RATES Including Breakfast (Baht)		SEASONALITY / VALIDITY					ROOM ALLOTMENT Daily use with a certain cut-off period Blackout in case, may be mutually reviewed & applied where overbooked				
		High-I (1)	Peak (2)	High-II (3)	Shoulder (4)	Green (5)					
		01.11.2019 -20.12.2019	21.12.2019 -10.01.2020	11.01.2020 -29.02.2020	01.03.2020 -31.03.2020	01.04.2020 -31.10.2020					
		Sgl / Twn	Sgl / Twn	Sgl / Twn	Sgl / Twn	Sgl / Twn					
ROOM TYPE / RATES (Quoted net in Thai Baht, per night inclusive of service charge and all applicable taxes)							H-I	P	H-II	S	G
1	Chic Apple (Deluxe)	1,800	3,200	2,300	1,700	1,300	10	5	10	10	FS
2	Chill Apple (Grand Deluxe)	2,200	3,600	2,700	2,100	1,700	2	1	2	2	2
3	Charm Apple (Pool Access)	2,600	4,000	3,100	2,500	2,100	2	1	2	2	2
4	Wow Apple (Jr.Suite)	3,000	4,400	3,500	2,900	2,500	2	1	2	2	2
Extra Bed / Adult		1,000	1,000	1,000	1,000	800	Cut-off	Cut-off	Cut-off	Cut-off	Cut-off
Child 4-12 on extra bed		800	800	800	800	700	7	14	7	5	3
Child 4-12 sharing bed		200 (Breakfast)	200 (Breakfast)	200 (Breakfast)	200 (Breakfast)	200 (Breakfast)	days	days	days	days	days
MEAL RATES (50% discount for child 4-12 years, FOC for those of 0-4 years)							Remarks:				
Buffet Breakfast		300.- p.p.	300.- p.p.	300.- p.p.	300.- p.p.	300.- p.p.	Room only decreased THB200.- for all room types and extra bed				
Set Lunch		350.- p.p.	350.- p.p.	350.- p.p.	350.- p.p.	350.- p.p.					
Set Dinner		400.- p.p.	400.- p.p.	400.- p.p.	400.- p.p.	400.- p.p.					
TERM & CONDITIONS											
COMPLIMENTARY		: Welcome drink, refreshment towel on arrival. Complimentary MINI BAR & Coffee/Tea facilities in all rooms, refill daily.									
OTHER CONDITIONS											
10+1 BASIC Incentive Kick Back Deal		: An every 10 paid nights production, the 11th night will return to Convergent International as incentive kick back.									
(Except seasons (2 & 3))		: Except periods , 21.12.2019 - 29.02.2019									
Bed Configuration		: Each category is good for one twin or one double bed + one extra bed. BABY COT is free of charge.									
Maximum Pax in Room		: Maximum 3 pax in one room as 2 adults + 1 child in extra bed or 3 adults as 1 person in extra bed.									
Compulsory Dinner		N/A									
Hotel Transfer		: In case provided by Hotel, a charge of THB800 p.p. on round-trip transfer will apply. Child below 12 years of age FOC.									
Ground Handling Agent		: Please advise.									
Cancellation		: Any FIT cancellation made prior to guest's arrival within 14 days in season (1 & 5), 21 days in season (2 & 4), and 30 days in season (3), will result in a maximum of ONE NIGHT room charge.									
No-shows		:100% of total room cost will be charged in HIGH & PEAK seasons and at least ONE NIGHT of total room cost will be charged in GREEN season.									
Day-use		: Up to 6 p.m., a charge of 50% and after 6 p.m., full rates on the contract will apply.									
Termination with Cause		: Any matter of invoice deduction without prior notice is unacceptable; no matter what are the guest's complaints, any refund requirement, and etc unless Hotel gets pre-informed and agrees on that matter.									
TERM OF PAYMENT		: Request floating deposit of THB100,000.- in each invoicing to CIT (Thailand)									
		Hotel's Account: T/T through Apple A Day Co., Ltd. - Saving Account no. 572-265097-9 (Swift Code :SICOTHBK) Siam Commercial Bank, Krabi Branch. Tel. 66-75-620 623 Fax. 66-75-620 625									
Signed for and on behalf of the Hotel: APPLE A DAY RESORT  Milky Ang Sales & Marketing Manager					Signed for and on behalf of the Agent: CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD. Ms. 刘嘉敏 Kabin Liu 产品经理 Product Manager						

Issued date : MO 16/09/2019

Hotel Copy