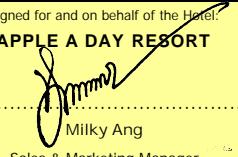


 APPLE A DAY RESORT Krabi, Thailand		CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD. 汇智国际旅游发展有限公司												
234 Soi 8, Moo 3, Ao Nang Beach, Krabi 81180 Thailand Tel: 66-75-638 234 Fax: 66-75-638 235 Sale : sales@appleadaykrabi.com Reservation : rsvn@appleadaykrabi.com www.appleadaykrabi.com		Contact: Ms. 刘嘉敏 Kabin Liu Tel.: +86-13668962125 E-mail : liujamin@huizhi-intl.com Address : Hong Kong office : Room 1407A, Sinocentre, No, 582 Nathan Road, Mongkok, Hong Kong Guangzhou Office:Room 909, No.638 Huangpu Dadao West, Tianhe District, Guangzhou, China Bangkok office :103, Onnut, Section 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250												
CONTRACT RATES 2019/2020		- FIT -												
01 NOVEMBER 2019 - 31 OCTOBER 2020		WORLDWIDE MARKET												
ROOM RATES Including Breakfast (Baht)	SEASONALITY / VALIDITY					ROOM ALLOTMENT								
	High-I (1)	Peak (2)	High-II (3)	Shoulder (4)	Green (5)	Daily use with a certain cut-off period Blackout in case, may be mutually reviewed & applied where overbooked								
01.11.2019 -20.12.2019		21.12.2019 -10.01.2020	11.01.2020 -29.02.2020	01.03.2020 -31.03.2020	01.04.2020 -31.10.2020									
Sgl / Twn		Sgl / Twn	Sgl / Twn	Sgl / Twn	Sgl / Twn									
ROOM TYPE / RATES (Quoted net in Thai Baht, per night inclusive of service charge and all applicable taxes)						H-I	P	H-II	S	G				
1 Chic Apple (Deluxe)	1,800	3,200	2,300	1,700	1,300	10	5	10	10	FS				
2 Chill Apple (Grand Deluxe)	2,200	3,600	2,700	2,100	1,700	2	1	2	2	2				
3 Charm Apple (Pool Access)	2,600	4,000	3,100	2,500	2,100	2	1	2	2	2				
4 Wow Apple (Jr.Suite)	3,000	4,400	3,500	2,900	2,500	2	1	2	2	2				
Extra Bed / Adult	1,000	1,000	1,000	1,000	800	Cut-off	Cut-off	Cut-off	Cut-off	Cut-off				
Child 4-12 on extra bed	800	800	800	800	700	7	14	7	5	3				
Child 4-12 sharing bed	200 (Breakfast)	200 (Breakfast)	200 (Breakfast)	200 (Breakfast)	200 (Breakfast)	days	days	days	days	days				
MEAL RATES (50% discount for child 4-12 years, FOC for those of 0-4 years)						Remarks:								
Buffet Breakfast	300.- p.p.	300.- p.p.	300.- p.p.	300.- p.p.	300.- p.p.	Room only decreased THB200.- for all room types and extra bed								
Set Lunch	350.- p.p.	350.- p.p.	350.- p.p.	350.- p.p.	350.- p.p.									
Set Dinner	400.- p.p.	400.- p.p.	400.- p.p.	400.- p.p.	400.- p.p.									
TERM & CONDITIONS														
COMPLIMENTARY	: Welcome drink, refreshment towel on arrival. Complimentary MINI BAR & Coffee/Tea facilities in all rooms, refill daily.													
OTHER CONDITIONS														
10+1 BASIC Incentive Kick Back Deal	: An every 10 paid nights production, the 11th night will return to Convergent International as incentive kick back.													
(Except seasons (2 & 3))	: Except periods , 21.12.2019 - 29.02.2019													
Bed Configuration	: Each category is good for one twin or one double bed + one extra bed. BABY COT is free of charge.													
Maximum Pax in Room	: Maximum 3 pax in one room as 2 adults + 1 child in extra bed or 3 adults as 1 person in extra bed.													
Compulsory Dinner	N/A													
Hotel Transfer	: In case provided by Hotel, a charge of THB800 p.p. on round-trip transfer will apply. Child below 12 years of age FOC.													
Ground Handling Agent	: Please advise.													
Cancellation	: Any FIT cancellation made prior to guest's arrival within 14 days in season (1 & 5), 21 days in season (2 & 4), and 30 days in season (3), will result in a maximum of ONE NIGHT room charge.													
No-shows	: 100% of total room cost will be charged in HIGH & PEAK seasonS and at least ONE NIGHT of total room cost will be charged in GREEN season.													
Day-use	: Up to 6 p.m., a charge of 50% and after 6 p.m., full rates on the contract will apply.													
Termination with Cause	: Any matter of invoice deduction without prior notice is unacceptable; no matter what are the guest's complaints, any refund requirement, and etc unless Hotel gets pre-informed and agrees on that matter.													
TERM OF PAYMENT	: Request floating deposit of THB100,000.- in each invoicing to CIT (Thailand)													
	Hotel's Account: T/T through Apple A Day Co., Ltd. - Saving Account no. 572-265097-9 (Swift Code : SICOTHBK) Siam Commercial Bank, Krabi Branch. Tel. 66-75-620 623 Fax. 66-75-620 625													
Signed for and on behalf of the Hotel: APPLE A DAY RESORT  Milky Ang Sales & Marketing Manager					Signed for and on behalf of the Agent: CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD. Ms. 刘嘉敏 Kabin Liu 产品经理 Product Manager									

Issued date : MO 16/09/2019

Hotel Copy