

August 20, 2019

**MS. CANDY LIU**  
Product Director  
**CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD.**  
Room 909, No. 638 Huangpu Dadao West,  
Tianhe District, Guangzhou, China  
Email: candy.liu@huizhi-intl.com

**Convergent Hard Block Group / October 1-7, 2019 / 15-20 Guest Rooms**

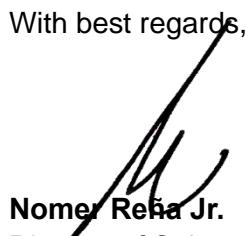
Dear Ms. Liu,

We would like to take this opportunity to thank you for your recent reservation and your further interest shown in the Mövenpick Resort & Spa Boracay. Please find enclosed the offer and contract for your review. Please check all the details and return one signed copy latest by **August 27, 2019**.

We have blocked Seven (7) to Ten (10) Queen Classic Rooms and Eight (8) to Ten (10) Twin Classic Rooms for the period of October 1-7, 2019 under block ID 95700. Please take note of the cut-off period to guarantee this booking.

Should you have any further questions, please do not hesitate to contact us anytime by contacting the number or email address below. We assure you of our best attention and service at your event, and look forward to welcoming you and your guests in our resort.

With best regards,

  
**Nomer Rena Jr.**  
Director of Sales  
**Mövenpick Resort & Spa Boracay** – Owned by Summit Hotel and Specialist, Incorporated  
Telephone: +632 843 3042  
Mobile: +63 917 526 4246  
Email: nomer.rena@movenpick.com



**MÖVENPICK**  
RESORT & SPA BORACAY



#### Accommodation

| Guest Room Categories         | Room Size | Booking Dates (October 1-7, 2019) |           |           |           |           |           |                  |
|-------------------------------|-----------|-----------------------------------|-----------|-----------|-----------|-----------|-----------|------------------|
|                               |           | Oct 1                             | Oct 2     | Oct 3     | Oct 4     | Oct 5     | Oct 6     | Oct 7            |
| Classic Twin Room             | 27 sqm.   | 8                                 | 10        | 10        | 10        | 10        | 8         | Check-out        |
| Classic Queen Room            | 27 sqm    | 7                                 | 10        | 10        | 10        | 10        | 7         | Check-out        |
| <b>Total Guest Room Block</b> |           | <b>15</b>                         | <b>20</b> | <b>20</b> | <b>20</b> | <b>20</b> | <b>15</b> | <b>Check-out</b> |

#### Guest Room Rates

| Guest Room Categories | Daily Guest Room Rate           |  |
|-----------------------|---------------------------------|--|
|                       | Single Occupancy/Twin Occupancy |  |
| Classic Twin Room     | PHP 7,200.00                    |  |

| Date of Stay      | Room Type     | Room Size | No. of Rooms | Room Rate (Single/Double) | Total Nights | Estimated Amount |
|-------------------|---------------|-----------|--------------|---------------------------|--------------|------------------|
| October 1-7, 2019 | Classic Twin  | 27 sqm.   | 8-10         | PHP 7,200.00              | 56           | PHP 403,200.00   |
| October 1-7, 2019 | Classic Queen | 27 sqm.   | 7-10         | PHP 7,200.00              | 54           | PHP 388,800.00   |

|                                 |                            |
|---------------------------------|----------------------------|
| <b>Guaranteed Total Amount:</b> | <b>PHP 792,000.00 Nett</b> |
|---------------------------------|----------------------------|

### Guest Room Benefits and Inclusions

- ❖ Rates are inclusive of :
  - Room accommodation based on single/double occupancy
  - Daily buffet breakfast at venue designated by the hotel
  - Complimentary bottled water replenished daily
  - Complimentary scheduled shuttle service to/from D'Mall Shopping Center
  - Access to swimming pool and selected resort facilities
  - WiFi everywhere

### Terms and Conditions

- ❖ Resort reserves the right to amend the offered rates should the number of rooms decrease/increase from the initial inquiry.
- ❖ Rates are applicable for the above-mentioned group/dates only
- ❖ Request for specific bedding types are subject to availability at time of reservation
- ❖ Guest room rates are quoted in net and are non-commissionable.
- ❖ Extra person rate at PHP 2,300 net per person per day inclusive of buffet breakfast and extra bed

### Mövenpick Specials

- ❖ **Mövenpick Family:** For guests bringing their family/kids, we offer these additional inclusions:
  - Access to Little Birds Club with select complimentary learning and recreation for kids
  - Child friendly amenities
  - Child policy: Daily breakfast buffet for 2 adults and 1 child below 6 years old; Children ages 7-12 years old will be charged 50% off our daily breakfast rate
- ❖ **Mövenpick Chocolate Hour:** Switzerland being famous for its chocolate, Mövenpick dedicates one hour in the afternoon to an exquisite tasting experience of Mövenpick chocolate variations and homemade creations such as éclairs, brownies, truffles, chocolate fountains and much more

### Check-in/Check-out Time

- ❖ Please note that our check-in time is 2:00PM and check out time is at 12:00PM.
- ❖ Requests for late check-out are subject to availability at time of arrival

### Service Charge and Government Tax

All applicable rates are inclusive of 10% service charge and prevailing government tax.

### Rate Confidentiality

All rates are not to be disclosed, directly or indirectly, unless explicit written approval is given by the Resort.

### Bank Details

Account Name: Summit Hotel and Resort Specialist Inc.  
137 Yakal Street, San Antonio Village Makati City  
Bank Name: Metropolitan Bank and Trust Company  
Account #: 319-7-31952364-9 (Peso Savings Account)  
Branch: SOMA Branch  
Swift Code: MBTCPHMM

### Payment and Legal information – Billing address

#### **CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD.**

Room 909, No. 638 Huangpu Dadao West, Tianhe District, Guangzhou, China

We assume the address above is your valid billing address. Please advise changes accordingly. Thank you.

### Rooming List

- ❖ The hotel should receive the participants rooming list at least **7 days prior to the arrival** of the group.
- ❖ The rooming list must state guests' names and room category required according to this agreement.
- ❖ All changes and cancellations can be made verbally and then confirmed in writing.
- ❖ All no shows will be charged for the entire stay.

### Room Reduction

- ❖ All rooms cancelled **after guarantee date** will be charged at the penalty rate of 100% of total contract price.

### Deposit / Payments: Rooms

- ❖ 100% of the total amount to be paid on or before **September 6, 2019**.

- ❖ All guests are to settle their own incidentals on departure, therefore policy states we will take a credit card guarantee on arrival, however, if you wish to avoid this, you may guarantee on behalf of your guests that they pay on departure and you will only be billed if they leave without paying.

### **Cancellation of Rooms**

- ❖ 100% Cancellation fee will apply if cancelled after guaranteed booking order has been acknowledged by the resort.

### **General Terms and Conditions**

#### **CONDUCT OF EVENTS:**

- ❖ The client is not allowed to erect any exhibitions, stands or displays within the hotel's premises.
- ❖ Decoration supplied by the Hotel must remain the exclusive property of the Hotel and must not be removed.
- ❖ The use of trademarks/logos in the Hotel is only permitted if the Hotel Management has given authorization for this.
- ❖ If the number of participants increase or decrease in relation to the original reservation, the Hotel reserves the right to transfer the event to a room which size accommodates the revised number of guests.

#### **LIABILITY:**

- ❖ The Customer will pay the Hotel for every incidence of loss or damage which occurs in any part of the Hotel complex or of any property or equipment belonging to the hotel by the customer or related persons.
- ❖ The Hotel does not take responsibility for any loss or damage to the property of the Customer, or related persons, which has occurred on the premises of the Hotel. In case of loss or damage to property, the Hotel Management must be notified as soon as this fact is discovered.

#### **FORCE MAJEURE:**

Any failure (in whole or in part) or delay by any other Parties in the performance of any of the obligations imposed upon this Agreement shall be excused, and the Party in delay shall not be liable for damages or otherwise to the other Party on account thereof, when such failure or delay is the direct result of any of the following causes: acts of God, such as typhoons, hurricanes, tornadoes, fire or flood; malicious mischief, insurrection, riot, strikes, lockouts, boycotts, picketing, labor disturbance, war (declared or undeclared); compliance with any governmental law, regulation, order, rule, recommendation, request or suggestion of government (foreign or domestic) acting under claim or color of authority.

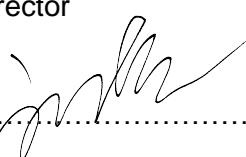
**MÖVENPICK**  
RESORT & SPA BORACAY

The general terms and conditions for the events are considered part of this contract.

**CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO., LTD.**

**MS. CANDY LIU**

Product Director

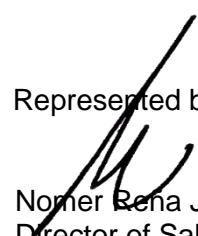
Signature 

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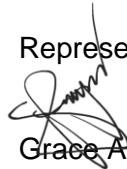
**Mövenpick Resort & Spa Boracay –**

Owned by Summit Hotel and Resort Specialist

Represented by:

  
Nomer Rena Jr.  
Director of Sales

Represented by:

  
Grace Agatep  
Director of Sales & Marketing

137 Yakal Street, San Antonio Village, Makati City  
Philippines

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