



REVISION 2

## SOFT BLOCK CONTRACT

November 28, 2019

**Ms. Candy Liu**

**CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT COMPANY LIMITED**  
**ADDRESS: Rm 1805-06, 18/F, Hollywood Plaza, 610 Nathan Road, Kowloon, H.K**  
**EMAIL: Candy.liu@huizhi-intl.com**

**Dear Ms. Liu**

Warmest Greetings from **The Story Resort & Spa!**

Please allow us to offer your good office our *Soft-block* room rates for your reference. Your acknowledgment and approval of this agreement would be highly appreciated by signing this form and returning it back to us at your earliest convenience.

**SOFT BLOCK CONTRACT**  
**JANUARY 01- MAY 31, 2020**  
**3 DELUXE & 3 DELUXE POOL ACCESS ROOM**

|   |                                |
|---|--------------------------------|
| <b>DELUXE ROOM</b>                      | <b>P3,700.00 (HIGH SEASON)</b> |
| <b>DELUXE WITH POOL ACCESS (2 BEDS)</b> | <b>P4,500.00 (HIGH SEASON)</b> |
| <b>DELUXE ROOM</b>                      | <b>P4,810.00 (PEAK SEASON)</b> |
| <b>DELUXE WITH POOL ACCESS (2 BEDS)</b> | <b>P5,850.00 (PEAK SEASON)</b> |

**Rate Inclusions:**

- Daily Breakfast for 2 persons
- Welcome drinks upon arrival
- Free Wi-Fi Access
- Complimentary bottled water daily
- Complete bathroom amenities
- Free use of the swimming pool

**Note: Peak Season dates (January 24-28, 2020) Chinese New Year, (April 8-12, 2020) Holly Week**

**TERMS and CONDITIONS:**

**SPECIAL RATES:** Rates are valid for this agreement only, good for 2 persons with breakfast, in excess of 2 persons a charge of P1, 500.00per person /night with breakfast.

**ROOM ALLOCATION:** Room blocks shall be released by **The Story Resort** (7) days prior or (7) days cut off period to finalize the booking. Furthermore, The Story can use the room incase **Convergent International** has no booking on the said date but with prior advice.

**BOOKING:** Any additional booking outside the allocation need to confirmed by The Story Resort & Spa with the same rate.

**CHILD POLICY:** Children 10 years old and below free accommodation, sharing bed with parents or guardian (no breakfast, maximum 2 children on free stay per room). Children 11y/o considered as adult.

**RATES:** Soft Block rates is exclusive for Convergent International and rate is applicable for Chinese Market only.

**VALIDITY:** Above rate is valid once Advance payment received by **The Story Resort & Spa**, the amount is subject for replenishment. Contract is valid upon signing not later than **November 25, 2019**

**BILLING ARRANGEMENT:**

- Payment shall be made in advance.
- Fully paid upon signing the contract & payment deducted upon booking of rooms and subject for replenish if the remaining balance is P100,000.00 and below.
- Replenish the fund to **P500,000.00** if the remaining balance is P100,000.00 and below
- For **Soft Block Contract** booking **CONVERGENT INTERNATIONAL** will **pay P1,000,000.00** to The Story Resort account to serve as Advance deposit to secure the room allotment on **November 26, 2019**

**Bank Details:**

|               |                                    |                                    |
|---------------|------------------------------------|------------------------------------|
| Account Name: | <b><u>THE STORY RESORT INC</u></b> |                                    |
|               | Peso Account No.                   | <b><u>001500617499</u></b>         |
|               | Bank                               | <b><u>BDO</u></b>                  |
|               | Address                            | <b><u>SM Corporate Offices</u></b> |

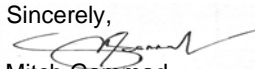
**CANCELLATION/ NO SHOW:**

- For any NO SHOW or SHORTENED STAY on agreed arrival date, guest who did not arrive within 24hours will incur charges equivalent to the total amount (100%) of the room booking which considered as sold and non-refundable.
- Force Majeure- By signing this agreement. The Story Resort & Spa, shall not be refunding for failure to execute arrangement specified herein directly or indirectly occasioned by or through or in consequence of war, change of statuses of Philippine Government, strikes, riots and acts of God or conditions beyond the control of The Story Resort & Spa. However, bookings can be rebooked within three (3) months from the date of cancellation subject to room availability and rate increase.

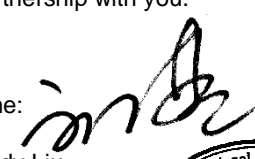
We trust you find the above in order. To signify your conformity, kindly sign in the space provided below and return a copy to us via fax 02-833-5713 or email at [thestoryresortsales@gmail.com](mailto:thestoryresortsales@gmail.com)

Thank you very much & we are looking forward to a more fruitful business partnership with you.

Sincerely,

  
Mitch Gammad  
Sales Executive

Conforme:

  
Ms. Candy Liu  
Convergent International

