

AVANI

Pattaya Resort

3 December 2019

Ms. Amber Bua
 Product Manager
CIT (Thailand) Co., Ltd.
 103, Onnut 17 Lane, Junction 9, Suan Luang Sub-district, Suan Luang District, Bangkok 10250

Dear Khun Amber,

Thank you for your kind and continued support to **Avani Pattaya Resort**. We would like to submit our special Pre-Buy promotion as per following details.

PROMOTION NAME:	CIT (Thailand) Pre-buy 2019
APPLICABLE MARKET:	Chinese Speaking Market Only
STAY PERIOD:	24 - 31 January 2020

ROOM ALLOTMENT

Date / Category	24/01/20	25/01/20	26/01/20	27/01/20
Avani Garden View Room	40	40	40	40
Avani Sea View Room	10	10	10	10
Total	50	50	50	50

Date / Category	28/01/20	29/01/20	30/01/20	31/01/20
Avani Garden View Room	40	40	40	40
Avani Sea View Room	10	10	10	10
Total	50	50	50	50

RATES (Non-Refundable and Not applicable for incentive campaign)

Room Category	Room Only	Room include ABF
Avani Garden View Room	THB 3,800.-nett	THB 4,100.-nett
Avani Sea View Room	THB 4,300.-nett	THB 4,600.-nett

CUT-OFF

Room Category	100% of Allotment (Pre-payment)	
Avani Garden View Room	0 Day	-
Avani Sea View Room	50% of Allotment (Pre-payment) 0 Day	50% of Allotment 7 Days

Avani Pattaya Resort
 218/2-4 Moo 10, Beach Road, Pattaya 20260, Thailand

T: +66 3841 2120
 E: pattaya@avanihotels.com

AVANIHOTELS.COM

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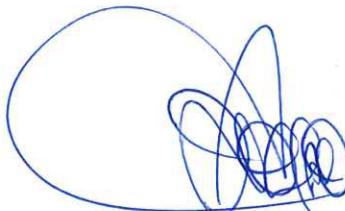
Terms & Conditions:

- All terms and conditions apply as per original FIT signed contract rates.
- The above room rates are per room per night based on single or double occupancy, in Thai Baht (THB).
- The rates are inclusive of 10% service charge and 7% government tax. The rates are **non-commissionable**.
- The rates noted above apply for Leisure FIT up to 9 rooms only, not applicable for groups, conferences or meetings.
- Offer cannot be combined with other promotion and all offers as stated in the FIT signed contract rates.
- Valid for new bookings only and not applicable for bookings made prior to **3 December 2019**.
- Any existing bookings that are cancelled and re-booked will be charged as per original rates/offers.
- **If promotion name CIT (Thailand) PRE-BUY 2019 is not mentioned upon reservations or on vouchers, room rates as per the original Wholesales FIT Rate Agreement (main contract) will be applied.**
- Rates provided must never be exposed to the consumer or the general public and may incorporate the participation of a retail travel agent.
- The hotel reserve the right to release the allotment by writing notification if **CIT (Thailand) Co., Ltd.** fails to make the pre-payment.
- The hotel guarantees minimum THB 200.-nett rate gap between other non pre-buy B2B agents, and minimum 25% rate gap between OTAs.
- Full pre-payment for guaranteed room allotment, equivalent to the amount of THB 1,388,000.- is required within **13 December 2019**

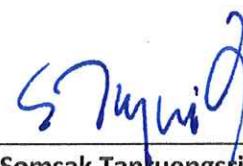
AUTHORIZED SIGNATURES:



Sarayudh Sanva
Director of Sales & Marketing
Date: 3/12/19



Wanchai Pholsue
Director of Finance
Date: 03/12/2019



Somsak Tanruengsri
General Manager
Date: 08/12/2019

MINOR
INTERNATIONAL
บริษัท มนิล จำกัด มหาชน จำกัด (มหาชน)
Minor International Public Company Limited

Please sign and return a copy of this letter no later than **3 December 2019** to the attention of
Dusaya Tananopanat, Sales Coordinator at e-mail: dusaya_ta@avanihotels.com

**** Promotion is not valid until a signed copy is returned by the requested date ****

ACCEPTED BY: _____ TITLE: _____

SIGNATURE: _____ DATE: _____

AGENCY NAME: _____ AGENCY STAMP: _____

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