



**“GTD Package”  
Chinese Markets**

**Revised**

**Date:** December 11, 2019  
**To:** Sharon Yang  
**Company:** CIT (Thailand) Co., Ltd.  
**Email:** [sharon.yang@huihi-intl.com](mailto:sharon.yang@huihi-intl.com)  
**Applicable to:** Chinese Markets  
**Validity:** From 01 October 2019 – 30 November 2020  
**Black Out Period:**  
- From 19 December 2019 – 3 January 2020 (Christmas & New Year)  
- From 24-30 January 2020 (Chinese New Year)  
\*\*\* Please apply our contract rates 2019-2020 in black out period \*\*\*

Room Types	Size (Sqm)	Room Rates	Room Rates	Cut off Day
		<u>** Room Only **</u>	<u>** Included Buffet Breakfast **</u>	
Studio Room	28-31	1,800	2,000	1
One Bedroom Superior	52-59	2,100	2,300	1
One Bedroom Deluxe	75	2,400	2,600	1

\*\* The above rates are Thai Baht net included 10% service charge as well as 7% VAT \*\*\*

**The room rates include the following benefits:**

- Complimentary daily buffet breakfast
- Complimentary high-speed internet access
- Complimentary late Check-Out 1 hour.

**Terms & Conditions:**

- Please mention “GTD Package” every time when making reservation.
- Promotion is only valid for the new reservation.
- Promotion is subjected to period availability.
- Extra bed is chargeable at 1,000 THB net per person per night including 1 buffet breakfast.
- This special offer cannot be used in conjunction with other promotions.
- The hotel reserves the right, exercisable in its sole discretion, to close out the promotional offer at any time with a written notice to its partner.



THE DUCHESS

MANAGED BY WRIGHTMAN

**Terms & Conditions:**

- The rate gap protection on contract as " Hotel will protect 15% rate gap from other agent. Hotel will protect 25% rate gap from OTA selling rate. CIT received rights to cancel the contract if the rate disparity issue could not be resolved
- Allotments 20 rooms per day also available during Peak season (New Year period and Chinese New Year period) and 7 days for cut off date
- Allotment: 20 rooms per day, Studio Room 5 rooms, One Bedroom Superior 10 rooms and One Bedroom Deluxe 5 rooms.
- Cancellation & Payment policy as per our main contract rates 2019-2020 signed.
- CIT will Guaranteed totally 3,000 room nights for 1 year (November 01-30,2019 inclusive) of your hotel
- Payment: 500,000 THB will pay in advance in hotel account. Once this amount reach to 100,000 THB CIT will top-up another 500,000THB.

**Sincerely Yours,**

Thanida Wongyai  
Director of Sales  
THE DUCHESS HOTEL & RESIDENCES

**Acknowledged by**

Xiyue Yang (Sharon) .....  
Senior Product Manager .....  
CIT (Thailand) Co., Ltd.