

Guarantee Room Allotment and Guarantee Revenue Agreement

Between Pimalai Resort & Spa, Koh Lanta, Krabi, Thailand And CIT (Thailand) Co.,Ltd

A : Start from 1ST Dec 2019 – 30 April 2020

B : Guaranteed Revenue Of Minimum 4 Million Thai Baht during the period

Guarantee Room Allotment Details as below – based on existing contract rates

1:) Start from 1th Dec 2019 to 30 April 2020 With 5 Days cut off date before arrival
(Pimalai Reserved the right to ask for return allotment or stop sales)

1. Allotment consist of 5 units of deluxe room - exclusive rates for CIT when stay minimum of 2 nights get 5% off existing contract rates and offers and for 3 nights minimum stay get 10% off
2. Allotment consist of 2 units of hillside ocean view Private Pool Villa one bedroom - Exclusive rates for CIT for minimum stay of 2 nights get 15% discount for 3-night minimum stay get 25% discount off
3. Pimalai shall honor 15% commission on lower rates found on any OTA platform to protect CIT room rates

IMPORTANT: The Guarantee room allotments relevant to guarantee room revenue of 4,000,000 THB and CIT agreed to arrange the payment monthly upfront to Pimalai start from 30 Nov 2019 at 1,000,000 THB And to be top up every month or if overdue balance occur CIT require to arrange top up payment immediately Also, CIT committed the minimum revenue target at 4,000,000 by 30 April 2020 and if CIT could not reach the guarantee of 4,000,000-baht Pimalai will shall review the contract and consider the corporation with CIT Again, in the future

Note: When use the guarantee allotment please mentioned **inside allotment** on the booking for our reservation record to avoid any confusion on room availability



CIT (Thailand) Co.,Ltd



Tiratas Pongsurayamas

Director Of Sales
Pimalai Resort & Spa
11/15/2019