



16 December 2019

Mr Jason Wong  
Contracting Director - Hotel, Malaysia  
**CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT CO. LTD.**  
Sinocentre 1403B  
582 Nathan Road  
Mongkok, Hong Kong

Tel : +6016 213 7168  
Email : [jason.wong@huihi-intl.com](mailto:jason.wong@huihi-intl.com)

Dear Mr Wong,

#### **BULK PURCHASE CONTRACT IN 01<sup>ST</sup> JANUARY 2020 – 31<sup>ST</sup> DECEMBER 2020**

*Greeting from Ibis Kuala Lumpur City Centre!*

Thank you for choosing *Ibis Kuala Lumpur City Centre*, one of your preferred partners. We are pleased to offer the contract for the bulk purchase of room nights as below:

Book Period : Immediate – 31 December 2020  
Stay Period : 01<sup>st</sup> January – 31 December 2020  
Market : China  
Contract Validity : 01<sup>st</sup> January – 31<sup>st</sup> December 2020

ROOM CATEGORY	ROOM RATE
Standard Room (Queen or Twin)	RM 170.00 nett per room per night

#### **ALLOTMENT**

ROOM CATEGORY	NO OF ROOM	CUT OFF
Standard Room	10 Units Per Day	14 days

#### **ROOM RATES**

- All rates shown are in Ringgit Malaysia.
- The above rates are **inclusive of Breakfast (Single / Double)**.
- The above rates are NETT inclusive of 10% Service Charge & 6% SST. Should there be any other subsequent statutory taxes imposed by the Malaysian Government such as GST/VAT, etc, then such taxes shall be borne by the Agent or rates adjusted accordingly.
- The above rates **EXCLUDE RM 10.00 nett Tourism Tax (Applied to Foreign Tourist only)**
- The above rates are **NOT allowed be published on the website or internet marketing**.
- The above promotional rate will be applicable for all new bookings send in after **16 December, 2019**
- The Management reserved the right to amend or modified the offer without prior notice.
- Hotel will give advance notice in the event of high occupancy at least one-week period.

#### **VALIDITY PERIOD & ROOM NIGHTS GUARANTEED**

- The bulk purchase will be effective from **01 January to 31 December 2020**.
- The agreed guaranteed room nights for the above room rates negotiated is **3,000 room nights** used within **12 months** as stated in the Contract.
- In the event that the room nights are not finished within the validity, Hotel will give a one month's extension to complete the room night usage.

IBIS KUALA LUMPUR CITY CENTRE

32, Jalan Yap Kwan Seng, 50450 Kuala Lumpur, Malaysia

General Line: +603 2778 3333 Fax: +603 2778 3300 [www.accorhotels.com/8732](http://www.accorhotels.com/8732)



- Should Agent use up all the room nights and requires additional room to purchase, Hotel will offer the same bulk purchase rate with a minimum buy up of 500 room nights.
- In the event that the allotment for the month is fully utilized, Agent is required to either make a prepayment for the particular booking or pay in advance for the next month payment.

#### **DISTRIBUTION OF CONTRACT RATES**

The Operator is permitted to market the accommodation services provided by the Hotel via an electronic medium (unless otherwise specified in writing by the Hotel) subject to the following conditions:

- (a) the Operator **MUST NOT** offer any of the Contract Rates directly to any consumer via its website, or through any other internet channels, including through companies owned, affiliated or related to the Operator, without the prior written approval from the Hotel (to be given or withheld in the Hotel's absolute discretion);
- (b) the Operator **MUST NOT**, directly or indirectly, whether through intermediaries, subsidiaries, affiliates or otherwise, communicate, in any way whatsoever, the Contract Rates from which the Operator benefits. This restriction includes any communications on websites accessible to the end-customer (general public);
- (c) the Operator **MUST NOT** in any way whatsoever compare the Contract Rates against the rates displayed in the Hotel in any type of marketing media; and
- (d) the marketing and packages shall be formulated by the Operator and refer to an accommodation offer in association with at least one additional service such as transport, etc.
- (e) In the event that leakages were found in any of the distribution channel as mentioned above, a Termination Notification will be given and the Hotel reserve the right to turn down any bookings related to the leakage.

#### **NO SHOWS / CANCELLATIONS / POSTPONEMENT**

The Hotel imposes a penalty charge equivalent to the rate of one room night under the following situations:

- **FIT:** Cancellation of guaranteed bookings must be received by Hotel **72 hours** prior to date of arrival otherwise a one-night room charge shall be levied.
- **NO SHOW:** Bookings made with "no show" at the hotel will be charged full for the entire length of stay booked.

#### **CHILD POLICY**

- Children below 11 years sharing existing bedding is at no charge (Maximum 02 children per room).

#### **SMOKE FREE**

- Please note, that ibis Kuala Lumpur City Centre is a smoke free hotel. A **recovery fee of RM 500.00 nett** per offend will be charged to the guest and if dispute to be follow up by agent, if any violation to the smoke-free policy is detected in rooms.

#### **ROOM RESERVATION / CONFIRMATION**

- For reservations please call directly to our Reservations Office at 603 2778 3333 or Email to [H8732-RE1@accor.com](mailto:H8732-RE1@accor.com) and copy [abby.low@ibisklcc.com](mailto:abby.low@ibisklcc.com).

#### **CHECK IN / CHECK OUT**

**Check-in:** Check-in is after **3.00pm**. Rooms required before 12.00pm on the day of arrival on confirmed basis must be pre-blocked. An additional one (1) night room charge will be levied.

**Check-out:** Check-out is at **12.00pm**. Departure after 12.00noon, please refer to **Late Check-out Charges** below.

#### **IBIS KUALA LUMPUR CITY CENTRE**

32, Jalan Yap Kwan Seng, 50450 Kuala Lumpur, Malaysia

General Line: +603 2778 3333 Fax: +603 2778 3300 [www.accorhotels.com/8732](http://www.accorhotels.com/8732)



### **LATE CHECK OUT CHARGES**

The following late check-out charges applies accordingly:

Time	Charges per room
12.00pm – 6.00pm	50% of room rates contracted
After 6.00pm	Full day room rates contracted

All late check-out(s) are arranged based on availability and need to be confirmed by contacting the Front Desk directly.

### **PAYMENT**

- Bulk purchase of **RM 170.00 nett per room/night x 3,000 room nights = RM 510,000 nett.**
- First payment of **RM 42,500 nett** to be paid on **27<sup>th</sup> December 2019.**
- Scheduled payment for the remaining payment will be on **every 20<sup>th</sup> of each month.**
- Invoice cycle will be from Saturday – Friday, seven (07) days cycle.
- Bulk Purchase rate will only commence from the day Payment **RECEIVED AND VERIFIED** by the Hotel's Finance Department. A written notice of commencing date will be sent to start off the arrangement.

### **BANK ACCOUNTS**

You can bank in the payment into our bank account as follows:-

Name of Bank	: AMBank (M) Bhd
Bank's Address	: Menara AM Bank, 8 Jalan Yap Kwan Seng, Kampung Baru, 50450 KL
Account Number	: 888 1023 907 353
Account Name	: WINBOND PROPERTIES SDN BHD
Swift Code	: ARBKMYKL

### **TERMINATION**

This Agreement may not be amended or terminated unless requested in writing by either party, with a minimum of thirty (30) days' notice. Termination shall take effect according to the date mutually established by both parties in written notice and any balance funds available shall be fully refunded or contra for upcoming bookings.



We trust the above mentioned points are in order and will meet with your acceptance. Should you require any further clarification or assistance, please contact us directly.

This contract is valid for 07 days from the date of issue. Kindly acknowledge acceptance of this Bulk Purchase Agreement in accordance with the terms and conditions stipulated overleaf by signing and returning the attached duplicate copy not later than **18<sup>th</sup> December 2019**.

We look forward to welcoming you and your guests to ibis Kuala Lumpur City Centre.

SIGNED ON BEHALF OF  
IBIS KUALA LUMPUR CITY CENTRE

A handwritten signature in black ink, appearing to read "Chenghui".

Name : Ms Abby Low  
Position: Senior Sales Manager  
Date : 16 December, 2019

ACCEPTANCE & ACKNOWLEDGE BY  
CONVERGENT INTERNATIONAL TRAVEL DEVELOPMENT

.....  
Name : .....  
Position : .....  
Date : .....  
Company Stamp: .....

APPROVED BY

A handwritten signature in black ink, appearing to read "Tang Yang".

.....  
Name : Mr Tang Yang  
Position: Chief Executive Officer  
Date : 16 December, 2019