



匯智
CONVERGENT

Pre-buy agreement during Chinese New Year 2020

Date:2019-12-26

To: ibis Styles Bangkok Khaosan Viengtai

Address:42 Rambuttri, Tanee Rd., Taladyod,Phanakorn Bangkok 10200

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CIT (Thailand) Co., Ltd. And ibis Styles Bangkok Khaosan Viengtai agree on a Pre-buy secured allotment agreement during Chinese New Year 2020 during nights of 22nd – 31th January 2020. This agreement covers the relevant targets and returns as stated

Booking period: Now- 31thJan 2020

Stay period: 22 -31thJan 2020

Room block

| Room Block | 22 nd Jan | 23 rd Jan | 24 th Jan | 25 th Jan | 26 th Jan | 27 th Jan | 28 th Jan | 29 th Jan | 30 th Jan | 31 th Jan |
|-----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Standard (hard block) | 7rooms at 1,800 | 7rooms at 1,800 | 12rooms at 2,000 | 12rooms at 2,000 | 12rooms at 2,000 | 12rooms at 2,000 | 12rooms at 1,800 | 12rooms at 1,800 | 12rooms at 1,800 | 12rooms at 1,800 |
| Total | 12,600 | 12,600 | 24,000 | 24,000 | 24,000 | 24,000 | 21,600 | 21,600 | 21,600 | 21,600 |
| Standard (soft block) | 3rooms At 1,800 | 3rooms At 1,800 | 3rooms at 2,000 | 3rooms at 2,000 | 3rooms at 2,000 | 3rooms at 2,000 | 3rooms at 1,800 | 3rooms at 1,800 | 3rooms at 1,800 | 3rooms at 1,800 |
| Total | 5,400 | 5,400 | 6,000 | 6,000 | 6,000 | 6,000 | 5,400 | 5,400 | 5,400 | 5,400 |
| Grand Total | 18,000 THB | 18,000 THB | 30,000 THB | 30,000 THB | 30,000 THB | 30,000 THB | 25,400 THB | 25,400 THB | 25,400 THB | 25,400 THB |

Remark:

- 1.Room rates are quoted in Thai Bath which inclusive of 7% tax and 10% service fee.
- 2.Room rate are Room breakfast (Included breakfast).
- 3.The cut off date of hard block allotment will be 0 day.
- 4.The cut off date of soft block allotments will be 7 day.
- 5.Pre-buy rate is the best deal and the hotel will not offer any lower rate than pre-buy rate,If CIT find the lower rate in the market,Hotel need offer on-top discount accordingly.

20% discount



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Payment

| Expenses | Bath(Net) |
|---|-----------|
| Accommodation Standard room (Hard block) at 110 room nights Payment due 3 rd Jan 2020 | 207,600 |
| Accommodation Standard room (Soft block) at 30 room nights Cut off 7 days (If CIT would like to keep the soft block allotment after cut off date,CIT need pay full amount to hotel) | 56,400 |
| Total | 264,000 |

We look forward to a fruitful business relationship with you

Signed on behalf of :

CIT(Thailand)Co.,Ltd.

Annie He

Ms.Annie He

Date: 26/12/2019

Stamp:



Acknowledged and Accepted by:

ibis Styles Bangkok Khaosan Viengtai

[Handwritten signature]

Date: 27/12/2019

Stamp:

