



匯 智
CONVERGENT

Pre-buy agreement during Chinese New Year 2020

Date:2019-12-26

To: ibis Styles Bangkok Khaosan Viengtai

Address:42 Rambuttri, Tanee Rd., Taladyod, Phanakorn Bangkok 10200

Tel:+66 2280 5434 Ext. 2821

Email: H9906-sl3@accor.com

CIT (Thailand) Co., Ltd. And ibis Styles Bangkok Khaosan Viengtai agree on a Pre-buy secured allotment agreement during Chinese New Year 2020 during nights of 22nd – 31thJanuary 2020. This agreement covers the relevant targets and returns as stated

Booking period: Now- 31thJan 2020

Stay period: 22 -31thJan 2020

Room block

Room Block	22 nd Jan	23 rd Jan	24 th Jan	25 th Jan	26 th Jan	27 th Jan	28 th Jan	29 th Jan	30 th Jan	31 th Jan
Standard (hard block)	7 rooms at 1,800	7 rooms at 1,800	12 rooms at 2,000	12 rooms at 1,800						
Total	12,600	12,600	24,000	24,000	24,000	24,000	21,600	21,600	21,600	21,600
Standard (soft block)	3 rooms At 1,800	3 rooms At 1,800	3 rooms at 2,000	3 rooms at 1,800						
Total	5,400	5,400	6,000	6,000	6,000	6,000	5,400	5,400	5,400	5,400
Grand Total	18,000 THB	18,000 THB	30,000 THB	30,000 THB	30,000 THB	30,000 THB	25,400 THB	25,400 THB	25,400 THB	25,400 THB

Remark:

- 1.Room rates are quoted in Thai Bath which inclusive of 7% tax and 10% service fee.
- 2.Room rate are Room breakfast (Included breakfast).
- 3.The cut off date of hard block allotment will be 0 day.
- 4.The cut off date of soft block allotments will be 7 day.
- 5.Pre-buy rate is the best deal and the hotel will not offer any lower rate than pre-buy rate, If CIT find the lower rate in the market, Hotel need offer on-top discount accordingly.

20% discount



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Payment

Expenses	Bath(Net)
Accommodation Standard room (Hard block) at 110 room nights Payment due 3 rd Jan 2020	207,600
Accommodation Standard room (Soft block) at 30 room nights Cut off 7 days (If CIT would like to keep the soft block allotment after cut off date, CIT need pay full amount to hotel)	56,400
Total	264,000

We look forward to a fruitful business relationship with you

Signed on behalf of :

CIT(Thailand)Co.,Ltd.

Annie He

Ms. Annie He

Date: 26/12/2019

Stamp:



Acknowledged and Accepted by:

ibis Styles Bangkok Khaosan Viengtai

Date: 24/12/2019

Stamp:

