

Operated by: BOHOL HENANN RESORT, INC.

December 27, 2019

**MS. CANDY LIU**  
 Product Director  
 HONGKONG CONVERGENT

**SUBJECT: HARD BLOCK ROOM ALLOCATION FOR MARCH 1, 2020 – MARCH 1, 2021 (CHECK-OUT)**

Dear Ms. Liu,

*This supersedes your contract sent last December 23, 2019.*

We are pleased to confirm your requirement for hard block room allocation, details as below:

**I. TOUR DATE:** March 1, 2020 – March 1, 2021 (check-out)

**II. ROOM ALLOCATION:** 6 Premier Rooms

**III. ROOM RATE:**

| TOUR DATE  | ROOM RATE   |
|--|---|
| March 1 – April 1, 2020 (check-out)<br>(except Super Peak Dates)             | Premier – Php 7,800.00 net/night  |
| April 1, 2020 – March 1 2021 (check-out)<br>(except Super Peak Dates)        | Premier – Php 8,200.00 net/night  |
| Holy Week<br>April 9 – 12, 2020 (check-out)                                  | Premier – Php 13,194.72 net/night   |
| Christmas and New Year<br>December 25, 2020 – January 3, 2021<br>(check-out) | Premier – Php 13,194.72 net/night<br>*With mandatory gala dinner of Php 3,294.00 net/person<br>(minimum of 2 persons/room) on December 31, 2020.  |
| Chinese New Year:<br>February 11 – 17, 2021 (check-out)                      | Premier – Php 13,194.72 net/night<br>*With mandatory gala dinner of Php 1,830.00 net/person<br>(minimum of 2 persons/room) either on February 11 or 12, 2021.<br><br>Ex:<br>Check-in: February 10, 2021<br>Check-out: February 12, 2021<br><u>Dinner on February 11, 2021</u><br><br>Check-in: February 12, 2021<br>Check-out: February 14, 2021<br><u>Dinner on February 12, 2021</u><br><br>Check-in: February 11, 2021<br>Check-out: February 23, 2021<br><u>Dinner on February 12, 2021</u> |

**IV. INCLUSION:** Room accommodation with buffet breakfast for two (2) persons

**V. RESTRICTIONS:**

- Rates are nett and non-commissionable.
- Rates are applicable for cash/dated company check payment only.
- Rates are only applicable for the specified number of rooms, tour dates and room category (daily allocation)
- Any form of revision is not allowed. Should there be any changes on room blockings and/or tour dates, rates are subject to change.
- Rooms must not be sold to any online platform (direct to consumers). In such case, Henann Resort Alona Beach reserves the right to terminate this agreement and take back all allocated rooms. Further, rates will be adjusted based on our BAR (Best Available Rate); rate difference shall be charged and collected accordingly.

**PAYMENT:** For hard block allocation, payment is required at least three (3) months before the arrival date and is considered guaranteed once this agreement is signed. Payment for unused or cancelled rooms cannot be refunded or used for offsetting or payment for other services. If rooms are cancelled before the payment date, they are still considered guaranteed and sold and should be paid appropriately in full.

Cash or dated check payment must be deposited to our account: **BOHOL HENANN RESORT INC. under BANCO DE ORO (BDO) Savings Account Number 004-498-013-183 (BDO – Mabini corner P. Faura Branch)** on or before the option date. If payment is made via wire transfer, Henann Resort Alona Beach will only acknowledge amount paid less all the bank charges.

If payment is not received on time, Henann Resort Alona Beach reserves the right to decrease or take back unpaid allocated rooms if needed and or to increase its room rate depending on its occupancy or market demand.

To signify your approval on the above terms and conditions, kindly affix your signature on the space provided. We expect the signed agreement on or before January 3, 2020 or your request will be again subject to room availability.

Once again, thank you for your support.

Sincerely yours,

  
**BLESSIE GARRIDO**  
Assistant Sales Manager

Conforme:

**MS. CANDY LIU**  
Product Director

Noted By,

  
**RIZZA SEBASTIAN**  
Director of Sales