

14 January 2020

Dear Khun Tech,

CIT (Thailand) Co., Ltd.

Bangkok office

103, Onnut, Section 9, Suan Luang Sub- district, Suan Luang District, Bangkok 10250

Thank you for your continuous support to the Santiburi Koh Samui. We would like to amend the guarantee agreement to 600 Room nights in 2020 as per the following details.

| NAME: | Guarantee Agreement 600 Room nights in 2020 | | | |
|---|--|------------------------|-----------------------|-----------------------|
| Period | Now – 31 December 2020 | | | |
| Allotment | Duplex Suite 4 Rooms/day Deluxe Garden Villa 2 Rooms/day Grand Deluxe Garden Villa 2 Rooms/day Grand Reserve Pool Villa 2 Rooms/day | | | |
| | CUT OFF: 1 day in Low & Shoulder season, 3 days in High season | | | |
| Production Review | Every month | | | |
| PERIOD | SHOULDER | LOW | HIGH | LOW |
| ROOM TYPE | Jan 9 – Apr 19, 2020 | Apr 20 – July 15, 2020 | Jul 16 – Aug 31, 2020 | Sept 1 – Dec 25, 2020 |
| One Bedroom Duplex Suite | 7,074 | 5,148 | 10,430 | 5,148 |
| Two Bedroom Duplex Suite | 12,798 | 9,243 | 18,830 | 9,243 |
| Deluxe Garden Villa | 7,992 | 6,084 | 11,620 | 6,084 |
| Grand Deluxe Garden Villa | 8,856 | 6,991 | 12,740 | 6,991 |
| Grand Deluxe Garden Villa with Plunge Pool | 9,504 | 7,722 | 13,650 | 7,722 |
| Deluxe Pool Villa | 10,800 | 9,243 | 15,400 | 9,243 |
| Grand Deluxe Pool Villa | 14,040 | 12,753 | 19,460 | 12,753 |
| Grand Reserve Pool Villa | 14,040 | 12,753 | 19,460 | 12,753 |
| Deluxe Beachfront Villa | 14,040 | 12,753 | 19,460 | 12,753 |
| Extra bed | 1,500 | 1,500 | 1,900 | 1,500 |
| Special Conditions: | | | | |
| *Above rates are available on prebuy guarantee only | | | | |
| *Above rates are net and inclusive of breakfast, service charge and taxes | | | | |
| *Non-combinable with any other offers | | | | |
| *Deposit: 1 millions THB, top up when the deposit lower than 100,000 THB | | | | |
| *Should CIT (Thailand) Co., Ltd not be able to reach 600 room nights by end of 2020, the penalty charge based on Duplex suite of low season rate as per this agreement will be applicable. | | | | |
| *A floating deposit of THB 1,000,000 is required upon signing this guarantee agreement and Santiburi Koh Samui shall notify CIT (Thailand) Co., Ltd as soon as the amount is reduced to THB200,000 or closer as per expected transactions so that the deposit can be topped up. | | | | |

Terms & Conditions:

- All terms and conditions apply as per original FIT signed contract rates
- Offer is not applicable to groups, conferences or meetings
- Rates are based on single or twin occupancy. Extra person/3rd person will be charged as stated
- Offer can be combined with Honeymoon Offer and Long Stay Offer as stated in the FIT signed contract rates
- Advance reservations are required and subject to space availability/agreed allotments
- Valid for new bookings only and not applicable for bookings made prior signing the Guarantee Agreement
- Any existing bookings that are cancelled and re-booked will be charged as per original rates/offers
- Allotment will be closed based on availability report from the hotel

Thank you for your continuous support

Best regards,



Sabine G. Lamberts
General Manager
Santiburi Koh Samui

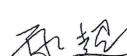


Please sign and return a copy of this letter no later than **January 27, 2020** the attention of our reservation department at rsvn@santiburisamui.com or fax @ +66 77 425 040.

**** Promotion is not valid until a signed copy is returned by the requested date****

ACCEPTED BY NAME: Khun Tech Sun

TITLE: Product Director

SIGNATURE: 

DATE: 19 Jan 2020

AGENCY NAME: CIT (Thailand) Co., Ltd.

AGENCY STAMP: