



MUANG SAMUI GROUP
"Thai Tradition & Intimate Hospitality"

MUANG SAMUI GROUP
CONFIDENTIAL CONTRACT AGREEMENT

Attention: Mr. Tech Sun, Senior Product Manager
Company: CIT (Thailand) Company Limited.
Address: 103, Onnut 17 Lane, Section 9, Suang Luang Sub-district, Suan Luang District, Bangkok, 10250
Tel: (66) 91-719-2151
Email: tech.sun@huizhi-intl.com

Dear Mr. Tech Sun,

It is with great pleasure to submit on Exclusive rates offer to **CIT (Thailand) Company Limited** It's in order to further promote **Royal Muang Samui Villas, Choengmon Beach** to your valued guests. Details are as followed:

PROPERTIES: Royal Muang Samui Villas, Choengmon Beach
MARKET: China Mainland Market Only
VALIDITY: 11 January 2019 – 23 December 2019
ROOM TYPE: Grand Deluxe Suite Garden View
Pool Suite Garden View

Grand Deluxe Suite Garden View

11 Jan 19 – 15 Apr 19

With Flat rate THB 5,800.-net / room / night
** rate inclusive of daily breakfast for 2 pax **

01 July 19 – 31 Aug 19

With Flat rate THB 6,800.-net / room / night
** rate inclusive of daily breakfast for 2 pax **

16 April 19 – 30 Jun 19

01 Sept 19 – 23 Dec 19
Staying 1 up to 3 nights / 5 nights up THB 4,800.-net / room / night
Staying 4 nights package THB 4,500.-net / room / night
** rate inclusive of daily breakfast for 2 pax **

Pool Suite Garden View

11 Jan 19 – 31 Jan 19

With Flat rate THB 7,000.-net / room / night
** rate inclusive of daily breakfast for 2 pax

01 Feb 19-15 April 19

With Flat rate THB 8,100.-net / room / night
** rate inclusive of daily breakfast for 2 pax **

01 July 19 – 31 Aug 19

With Flat rate THB 8,100.-net / room / night
** rate inclusive of daily breakfast for 2 pax **

16 April 19 – 30 Jun 19

01 Sept 19 – 23 Dec 19
Staying 1 up to 3 nights / 5 nights up THB 6,400.-net / room / night



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**Staying 4 nights package THB 5,600.-net / room / night
** rate inclusive of daily breakfast for 2 pax ****

ALLOCATONS: Grand Deluxe Suite Garden View	High Season 5 rooms per day - cut off 14 days
Pool Suite Garden View	Fixed Low Season 5 rooms per day - cut off 3 days
	High Season 2 rooms per day - cut off 14 days
	Low Season 2 rooms per day - cut off 3 days

TERMS & CONDITIONS

- Above rate cannot be used in conjunction with others promotion.
- Above offers are not applicable during (01 Feb 19 – 10 Feb 19)
- Rates not allowed in selling direct to any electronic channel unless minimum mark up by 25%
The resort reserve the right to request return of allocation once high demand period by hotel writing notification.
- The tour operator agree to guarantee minimum production to the resort equal **1,300** room nights above designed room type during agreement validities.(production included all existing booked and confirmed reservation during contract validities)
- The tour operator agrees to place **Thai Baht 1,500,000.-** as a floating deposit. Amount in exchange for special rates offer of **Grand Deluxe Suite Garden View and Pool Suite Garden View** to period specified above clause.
- The tour operator requires replace deposit when deposit falls below 30% or **THB. 450,000.-** The tour operator agrees to remain fixed and irrevocable deposit with the resort to cover validity of agreement
- The Resort reserves the right to keep frozen deposit as non- refundable once the tour operator generate production less than committed room nights (1,300 room nights)
(Review production commencing quarterly)

Remark:

- The frozen deposit required to be settled to resort bank account by **1st January 2019**.
- Above rate can be applied for new booking made after received return of countersigned agreement.
- Other terms and conditions refer to main contract agreement
- The Resort reserves the right to withdraw room inventory or terminate special contract should deposit payment's overdue within 14 days after notification writing by email.

Please sign for the acknowledgement of receipt and **return within 7 days** either by fax: +66(0)77 429 748 or email address at sales@muangsamui.com Otherwise, this special offer rates will automatically be null, void and cancelled.

Signed for and on behalf of
Muang Samui Group

**Ms. Issara Kaewpilarom
Senior Sales Manager
Date: 14 November 2018**

Signed for and on behalf of
CIT (Thailand) Company Limited.

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Mr. Teach Sun
Senior Product Manager
Date: 15 November 2018



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Krittamate Arunsart

Mr. Krittamate Arunsart
Vice President Sales & Marketing